

THE GLIDDEN COMPANY NATIONAL ACCOUNTS

June 13, 1966

NATIONAL ACCOUNTS
NEW PRICE LIST

S. H. R.
JUN 21 1966

A newly revised National Accounts Price List No. 3 dated June 20, 1966 is attached based upon the recent price increase announcement for Trade Sales. Henceforth, there will be only one National Accounts Price List. Note the additional charge per gallon and quart for National Account locations on the West Coast.

Continue to use the present National Accounts Price List No. 2 and 2-A dated May 2, 1965 with current National Accounts until notified that they have approved and accepted the price increase. It will not be possible to immediately revert to the new price list since National Accounts must be contacted individually and several have been quoted special net prices.

Insert the new price list in your National Accounts portfolio. Additional copies may be obtained from this office.

J. D. RUSSELL

s/

Attachment

DISTRIBUTION:

Regional Vice Presidents & Directors	}	
District Managers		C & R GROUP
Sales Managers (Trade)		OMIT CORPORATE
Maintenance Sales Managers		
District Center Managers		
Branch Managers	)	
OMIT CANADA, GLIDDEN INTERNATIONAL & LEASED DEPTS.		

NO. 3

Effective June 20, 1966
Subject to Change Without Notice

NATIONAL ACCOUNT

PRICE LIST



THE GLIDDEN COMPANY

National Headquarters, Cleveland, Ohio U.S.A.

Factories from Coast to Coast

Branches in Principal Cities

	Code	Gals.	Qts.	Pts.	$\frac{1}{2}$ Pts.
AD-EL-ITE PAINT AND VARNISH REMOVER	Y-70	2.29	.83	.54	.37
ALUMINUM, METALLITE ALL-PURPOSE	Y-592	4.59	1.40	.83	.52
ATHLETIC FIELD MARKING PAINT					
White	Y-5330	3.37	--	--	--
BLOCKAID	Y-1971	12 $\frac{1}{2}$ lb.	2.17	50 lb.	7.15
BRUSH-DAY-LITE					
Alkali Resistant Primer, White	Y-5041	5.84	--	--	--
Alkyd Primer-Sealer, White	Y-5016	3.85	--	--	--
Alkyd Flat Enamel					
Super White and Colors	Y-5700	3.57	1.14	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-5718	3.49	1.11	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)	Y-5787	3.41	1.09	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-5780	3.32	1.06	--	--
Deep Colors - Ready-Mixed					
Ebony Black	Y-5734	4.55	1.38	--	--
Federal Blue	Y-5791	7.00	2.03	--	--
Victoria Purple	Y-5792	8.76	2.45	--	--
Falcon Brown	Y-5793	4.75	1.42	--	--
Tiber Green	Y-5794	6.55	1.82	--	--
Scarlet Red	Y-5795	8.34	2.32	--	--
Sun Yellow	Y-5796	6.55	1.82	--	--
Citrus Orange	Y-5797	6.55	1.82	--	--
Eggshell Stipple Enamel, White	Y-5099	4.97	--	--	--
Eggshell Enamel, White	Y-5086	4.59	--	--	--
Enamel Undercoat, White	Y-5005	4.12	--	--	--
Gloss Enamel, White	Y-5058	5.97	--	--	--
Latex Semi-Gloss Enamel, White	Y-5800	5.10	--	--	--
Masonry Block Filler, White	Y-5317	3.12	--	--	--
PVA Primer-Sealer, White	Y-5019-C	3.26	--	--	--
Semi-Gloss Enamel					
Super White	Y-5600	5.30	--	--	--
Ready-Mixed Colors	Y-5601	5.20	--	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-5618	5.10	--	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)	Y-5687	4.80	--	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-5680	4.70	--	--	--
Deep Colors - Ready-Mixed					
Ebony Black	Y-5634	4.12	1.27	--	--
Federal Blue	Y-5691	6.42	1.82	--	--
Victoria Purple	Y-5692	7.95	2.23	--	--
Falcon Brown	Y-5693	4.42	1.32	--	--
Tiber Green	Y-5694	5.70	1.68	--	--
Scarlet Red	Y-5695	7.50	2.12	--	--
Sun Yellow	Y-5696	5.70	1.68	--	--
Citrus Orange	Y-5697	5.70	1.68	--	--

*Short filled to allow addition of colorant. Prices shown are for untinted bases.
Tinted bases will be higher priced depending upon amount of colorant added.

	Code	1 Oz. Per Tube	Qts.		
DRAMATONE MULTI-PURPOSE TINTING COLORS					
(N-T) Neutral Toner	Y-1750	.45	3.10		
(F-R) Fast Red	Y-1751	.45	9.25		
(Y-OX) Yellow Oxide	Y-1752	.45	3.10		
(L-Y) Lemon Yellow	Y-1753	.45	6.40		
(YE-G) Yellow Green	Y-1754	.45	5.25		
(T-GR) Thalo Green	Y-1755	.45	4.25		
(T-BL) Thalo Blue	Y-1756	.45	4.25		
(VIO) Violet	Y-1757	.45	6.40		
(R-O) Rich Orange	Y-1758	.45	6.40		
(BLK) Black	Y-1782	.45	3.10		
(OX-R) Oxide Red	Y-1786	.45	4.25		
	Code	Gals.	Qts.	Pts.	$\frac{1}{2}$ Pts.
DUO-TEX FIRE RETARDANT PAINT, White	Y-4821	5.50	--	--	--
ENDURANCE BARN PAINT, Red	Y-500	3.70	1.20	--	--
ENDURANCE HOUSE PAINT					
Exterior Basecoat, White	Y-1851	5.45	1.64	--	--
White and Colors	Y-1800	5.45	1.64	.92	--
Crylight Green	Y-1828	5.84	1.70	--	--
Dark Walnut	Y-1872	5.25	1.59	.90	--
Dark Blue	Y-1871	5.20	1.58	.90	--
Shutter Green	Y-1861	5.95	1.76	.98	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-1818	5.25	1.59	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-1877	5.05	1.54	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-1880	4.85	1.49	--	--
ENDURANCE NON-CHALKING TRIM, White	Y-1892	5.45	1.64	.92	--
ENDURANCE IMPERIAL, ONE-COAT White	Y-1867	6.20	1.83	--	--
ENDURANCE VELVET, White and Colors	Y-2750	4.85	1.49	--	--
*Pastel Tint Base (124 oz.)(31 oz.)	Y-2718	4.75	1.45	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-2787	4.65	1.40	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-2780	4.50	1.34	--	--
EVERON HOUSE PAINT, White	Y-2200	3.95	1.27	--	--
FILLER BLOCK SEALER	Y-1952	5.37 in 50-lb. bag			
FLOOR AND TRIM VARNISH	Y-5000	5.05	--	--	--
FLORENAMEL (Polyurethane), Colors and White ..	Y-890	5.34	1.57	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-818	4.99	1.49	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-887	4.84	1.45	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-880	4.69	1.41	--	--
GACOTE NEOPRENE ASPHALT, Black	NA-62	5.50	--	--	--
GACOTE INHIBITIVE PRIMER	NA-62W	7.70	--	--	--
GACOTE SPRAY THINNER	NA-450-13	2.25	--	--	--
GLID-COOL					
White	Y-5076	5.85	--	--	--
Reducer	Y-5084	3.05	--	--	--
GLID-CRETE					
Complete Unit	Y-5561	24.90 in 5-gal. container			
GLIDENCOAT ENAMEL UNDERCOAT, White	Y-555	4.25	1.34	.79	.51

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	Code	Gals.	Qts.	Pts.	$\frac{1}{2}$ Pts.
GLID-KOTE (F.A.L.)					
Clear Toner	134-C-216	3.55	--	--	--
Sanding Sealer	134-T-244	3.90	--	--	--
Clear Synthetic Finish Satin (2725)	2-VB-1720	4.55	--	--	--
Clear Synthetic Finish Gloss (2780)	2-VB-1727	4.20	--	--	--
Catalyst	297-C-202		.29 - 2 oz.	.38 - 10 oz.	
GLID-STRIP PAINT AND VARNISH REMOVER	Y-74	4.49	1.37	.78	.50
GLID-TILE "100"					
Block Filler, White	Y-5591	8.30	--	--	--
Block Filler Converter	Y-5592	--	2.97	1.63	--
Chromate Metal Primer	Y-5251	8.24	--	--	--
Chromate Metal Primer Converter	Y-5252	5.15	--	--	--
Cleaner	Y-5568	3.69	--	--	--
Enamel Converter	Y-5595	7.39	--	--	--
Tinting White Enamel	Y-5594	7.85	--	--	--
White Enamel	Y-5593	8.19	--	--	--
GLID-TILE EPOXIDES					
Gloss White Enamel	Y-5596	13.56	--	--	--
Enamel Converter	Y-5597	13.13	--	--	--
Semi-Gloss White Enamel	Y-5598	13.30	--	--	--
Spatter Converter	Y-5599	13.30	--	--	--
Glaze Clear Gloss	Y-5505	11.71	--	--	--
Glaze Clear Semi-Gloss	Y-5506	11.71	--	--	--
Glaze Converter	Y-5507	9.89	--	--	--
Sealer	Y-5503	8.65	--	--	--
Sealer Converter	Y-5504	7.57	--	--	--
Deep Tint Converter	Y-5509	12.84	--	--	--
GLID-TONE GLOSS VARNISH	Y-1	5.49	1.61	.93	.57
GLID-TONE REDWOOD FINISH, Clear	Y-30	5.24	1.57	--	--
GLID-TONE REDWOOD STAIN	Y-31	3.39	1.11	--	--
GLID-TONE REGRAIN GROUND COAT, White	Y-260	--	1.50	.82	.52
GLID-TONE SATIN SHEEN VARNISH	Y-47	4.79	1.45	.84	.52
GLID-TONE SPAR VARNISH	Y-48	5.79	1.69	.97	.60
GLID-TONE VARNISH STAIN, Colors	Y-1201	4.57	1.39	.80	.52
GLID-TONE WOOD FILLER	Y-700	3.70	1.20	--	.46
GLID-TONE WOOD STAIN, Colors	Y-242	3.70	1.20	.70	.46
GLID-TONE WOOD STAINS AND EXTENDER-EXTERIOR ..	Y-290	3.77	1.17	--	--
HI TEMPERATURE SILICONES					
Silicone Black	282-B-400	23.03	--	--	--
Silicone Aluminum	282-E-400	14.53	--	--	--
Silicone Primer	282-Y-400	15.38	--	--	--
HOUSE PAINT, White	Y-5018	4.27	--	--	--
HOUSE PAINT PRIMER, White	Y-5051	4.27	--	--	--
HOUSE PAINT, Trim and Tinting White	Y-5022	4.74	--	--	--
INSULCAP, White	Y-5116	4.03	--	--	--
JAPALAC ENAMEL, White and Colors	Y-1217	5.99	1.76	1.00	.61
				$\frac{1}{4}$ Pt.	.41
*Pastel Tint White (124 oz.)(31 oz.)	Y-1218	5.90	1.71	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-1287	5.69	1.66	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-1280	5.50	1.61	--	--
JAPALAC SCREEN ENAMEL, Black	Y-1222	3.07	1.02	.62	.41
JAPALAC SPRAY ENAMEL					
White and Colors	Y-4000		.98 in 13 oz. Spray Can		
			.53 in 4 oz. Spray Can		

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	Code	Gals.	Qts.	Pts.	$\frac{1}{2}$ Pts.
LIFEMASTER CHEMICAL RESISTANT					
Primer	Y-5215	5.39	--	--	--
LIFEMASTER CHEMICAL RESISTANT					
White	Y-5216	5.60	--	--	--
NU-PON COTE CLEANING SOLVENT	Y-5568	3.69	--	--	--
NU-PON COTE FLOOR AND DADO ENAMEL					
Enamel Converter	Y-5242	7.39	--	--	--
Light Gray	Y-5571	8.22	--	--	--
Medium Gray	Y-5567	7.93	--	--	--
Tile Red	Y-5566	7.72	--	--	--
NU-PON COTE HIGH BUILD ENAMEL					
Chromate Metal Primer	Y-5251	8.24	--	--	--
Chromate Metal Primer Converter	Y-5252	5.15	--	--	--
Clear	Y-5253	7.10	--	--	--
Self Prime Mastic	Y-5256	8.14			
Self Prime Mastic Converter	Y-5257	--	1.92	--	.64
Enamel Converter	Y-5242	7.39	--	--	--
Light Gray	Y-5243	8.22	--	--	--
Medium Gray	Y-5244	7.93	--	--	--
Tinting White	Y-5250	7.83	--	--	--
White	Y-5240	8.19	--	--	--
NU-PON METALLITE PRIMER	Y-5570	6.85	--	--	--
PAINTER LATEX, White and Colors	Y-5370	2.80	--	--	--
PAINTER SEMI-GLOSS ENAMEL					
White and Colors	Y-5470	4.05	--	--	--
POLYURETHANE FLOOR FINISH, Clear	Y-5013	6.45	--	--	--
RIPOLIN ENAMEL, White					
Gloss	Y-2900	6.25	1.84	1.02	.62
Semi-Gloss	Y-2950	6.25	1.84	1.02	.62
RIPOLIN UNDERCOAT, White	Y-2555	4.90	1.50	.86	--
ROCKSPAR VARNISH	Y-50	5.04	1.52	.87	.54
ROMARK CROSSWALK PAINT					
White	Y-5510	3.85	--	--	--
Yellow	Y-5511	4.12	--	--	--
ROMARK REFLECTORIZED					
White	Y-5528	(Prices upon request)			
Yellow	Y-5529	(Prices upon request)			
ROMARK TRAFFIC PAINT					
White	Y-5526	3.72	--	--	--
Yellow	Y-5527	3.90	--	--	--
RUSTMASTER (Consumer)					
Primer	Y-4030	1.13 in 13 oz. Spray Can			
Primer	Y-470	5.43	1.63	.92	.57
Galvanized Primer, White	Y-471	5.43	1.63	.92	.57
White and Colors	Y-475	5.43	1.63	.92	.57
RUSTMASTER TANK AND STRUCTURAL ENAMEL					
Aluminum, Diffuse	Y-5227	5.45	--	--	--
Black	Y-5222	3.77	--	--	--
Bright Green	Y-5224	5.72	--	--	--
Galvanized Primer White	Y-5229	5.37	--	--	--
Light Gray	Y-5226	5.12	--	--	--
Primer	Y-585	5.45	--	--	--
Tinting White	Y-5221	5.45	--	--	--
White	Y-5220	5.45	--	--	--

	Code	Gals.	Qts.	Pts.	$\frac{1}{2}$ Pts.
SANDING SEALER, QUICK DRYING	Y-5035	3.37	--	--	--
SANI-GIENE, White	Y-5069	5.80	--	--	--
SILICONE DRIWAL, Clear	Y-534	3.40	--	--	--
SILICONE SLICK SPRAY	Y-58		1.77 in 16 oz. Spray Can		
			.95 in 6 oz. Spray Can		
SPEEDENAMEL					
Black	Y-4551	3.91	1.22	--	--
Bright Red	Y-4565	5.75	1.71	--	--
Deep Green	Y-4553	4.89	1.50	--	--
Deep Orange	Y-4576	4.74	1.44	--	--
EZC Green	Y-4573	4.20	1.38	--	--
Fire Red	Y-4556	5.91	1.74	--	--
Hydro Blue	Y-4569	4.44	1.42	--	--
Imperial Blue	Y-4564	4.13	1.26	--	--
Light Gray	Y-4561	4.34	1.32	--	--
Light Green	Y-4566	4.79	1.45	--	--
Light Yellow	Y-4559	6.89	1.95	--	--
Machine Gray	Y-4562	4.25	1.35	--	--
Mahogany Brown	Y-4577	4.72	1.43	--	--
Medium Green	Y-4554	4.68	1.42	--	--
Medium Yellow	Y-4560	6.36	1.82	--	--
Neutral Gray	Y-4572	4.24	1.37	--	--
Orange	Y-4552	6.10	1.80	--	--
Primer	Y-4570	4.59	1.39	.80	--
Spring Green	Y-4571	4.00	1.31	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-4575	5.02	1.49	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-4587	4.90	1.45	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-4580	4.70	1.38	--	--
White	Y-4550	5.10	1.52	--	--
SPEEDENAMEL Q.D.					
Black	111-B-16	3.68	--	--	--
Bright Red	111-R-13	4.87	--	--	--
Light Gray	111-E-27	6.22	--	--	--
Machine Gray (7B)	111-E-28	4.65	--	--	--
Medium Green	111-G-25	6.85	--	--	--
White	111-W-12	5.07	--	--	--
SPEEDWALL INTERIOR BASECOAT, White	Y-4516	3.80	1.23	--	--
SPRAY-DAY-LITE					
Alkyd Flat Enamel, White	Y-5067	3.26	--	--	--
Eggshell Enamel, White	Y-1180	3.51	--	--	--
SPRED CRETE	Y-1955		12-lb. bag 3.09		
			25-lb. bag 3.95		
SPRED SATIN					
High Hiding White	Y-3400	4.43	1.38	--	--
Ceiling Flat White and Colors	Y-3470	4.43	1.38	--	--
Beaver Brown	Y-3482	4.43	1.38	--	--
Charcoal Black	Y-3434	4.43	1.38	--	--
Cherry Red	Y-3484	5.68	1.70	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-3418	4.33	1.36	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-3487	4.05	1.29	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-3480	3.90	1.25	--	--
SPRED FLAT, White	Y-3000	3.45	1.14	--	--

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	Code	Gals.	Qts.	Pts.	$\frac{1}{2}$ Pts.
SPRED GLIDE-ON					
White and Colors	Y-3525	4.30	1.35	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-3518	4.20	1.28	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-3587	3.94	1.22	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-3580	3.69	1.16	--	--
SPRED HOUSE PAINT					
Primecoat	Y-3651	5.45	1.64	--	--
White and Colors	Y-3600	5.45	1.64	--	--
*White Tint Base (124 oz.)(31 oz.)	Y-3625	5.25	1.59	--	--
SPRED LUSTRE SEMI-GLOSS ENAMEL					
Super White	Y-4600	5.30	1.61	.90	--
Ready-Mixed Colors	Y-4600	5.20	1.59	--	--
Charcoal Black	Y-4634	5.20	1.59	--	--
Beaver Brown	Y-4682	5.20	1.59	--	--
Cherry Red	Y-4684	6.80	1.98	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-4618	5.10	1.55	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-4687	4.80	1.48	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-4680	4.70	1.45	--	--
SPRED PATCH	Y-3475	3.00	1.03	--	.41
SPRED BRUSH AND ROLLER CLEANER	Y-60	3.10	1.05	.63	--
SPRED PRIMER-SEALER, White	Y-3416	4.05	1.29	--	--
SPRED SURFACENE	Y-66	2.94	.98	.58	--
SPRED STIPPLE TEXTURE, White	Y-3090	3.30	1.10	--	--
STADIUM SEAT ENAMEL					
Gray	Y-5059	4.22	--	--	--
Green	Y-5207	4.66	--	--	--
STOCK FARM, White	Y-596	4.14	--	--	--
SURFACE BOND	Y-55	4.29	1.30	--	--
ULTRA FLAT LATEX					
Super White	Y-5100	3.67	--	--	--
Ready-Mixed Colors	Y-5100	3.59	--	--	--
*Pastel Tint White (124 oz.)(31 oz.)	Y-5118	3.47	--	--	--
*Intermediate Tint Base (122 oz.)(30.5 oz.)..	Y-5187	3.35	--	--	--
*Deep Tint Base (120 oz.)(30 oz.)	Y-5180	3.23	--	--	--
VINYL-COTE					
Aluminum (Double Compartment)	Y-5282	5.59	--	--	--
Brown Lead	Y-5296	5.96	--	--	--
High Build Metallic	Y-5285	6.44	--	--	--
Light Gray	Y-5283	6.44	--	--	--
**Metal Conditioning Primer					
Complete Unit	Y-5290	23.76 in 5-gal. container			
Metal Conditioning Primer					
Base	Y-5291	5.59	--	--	--
Metal Conditioning Primer					
Acid	Y-5292	3.12	--	--	--
Metal Conditioning Primer					
Reducer	Y-5293	3.12	--	--	--
Red Anti-Fouling	Y-5297	12.70	--	--	--
Red Lead	Y-5295	6.22	--	--	--
Ship Bottom Red Lead	Y-5294	5.84	--	--	--
Spray Reducer	Y-5289	3.22	--	--	--
White	Y-5280	6.75	--	--	--

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GLD027645

**Metal Conditioning Primer is handled as a unit consisting of 4 gals. Y-5291 in a 5-gal. container and 1-gal. (glass) of Y-5292. Order Y-5292 Reducer separately.

	Code	Gals.	Qts.	Pts.	$\frac{1}{2}$ Pts.
VINYL-COTE HI-MIL SYSTEM					
Primer	178-R-12	5.46	--	--	--
White	178-W-7	6.27	--	--	--
Light Gray	178-E-14	6.55	--	--	--
Aluminum (Double Compartment)	178-E-15	6.36	--	--	--
Reducer	178-C-13	3.02	--	--	--
WOOD FINISHING KITS					
Antique Kit	Y-549	Complete 2.37			
Components of Kit Available Separately					
Antique Base Coat	Y-507	--	--	1.08	--
Patina Green	Y-508	--	--	--	.72
Marbleizing Kit	Y-651	Complete 3.05			
Components of Kit Available Separately					
M-1 Base	Y-657	--	--	--	.55
Venetian Gold Kit	Y-652	Complete 4.10			
Components of Kit Available Separately					
V-1 Base	Y-653	--	--	--	.46
V-2 Gold	Y-654	--	--	--	.74
XPERT LIQUID PLASTIC CLEAR GLOSS	Y-51	5.59	1.65	.92	--
XPERT LIQUID PLASTIC SATIN SHEEN	Y-37	6.63	1.89	1.05	--
XPERT SATIN SHEEN POLYURETHANE					
Clear Spray	Y-4035	1.09 - 13 oz.			
XPERT SPRAY OIL STAINS	Y-4081	.53 - 4 oz.			

Where available, deduct 15 cents from 1-gallon prices for 5's and drums.

WESTERN ZONE - Arizona, California, New Mexico, Montana, Idaho, Nevada, Oregon, Utah, Washington - Add 20 cents per gallon and 8 cents per quart to prices shown in this price list.

TERMS AND CONDITIONS

GENERAL

This price list supersedes all previous lists, terms and other arrangements granted prior to this date. All prices, terms and conditions covered in this price list are subject to change without notice. The Glidden Company reserves the right to select its customers and to accept or refuse any order for any reason.

Although the formulations and recommendations contained in this price list have been established through careful evaluation, users of Glidden paints are urged to obtain specific information concerning their painting requirements. Seller's liability shall in no event exceed invoice value of this material, which is warranted only to conform to formula or sample. Seller hereby expressly excludes all other express or implied warranties whatsoever.

Any tax, customs, import or export duties, or any other governmental charge on the production, sale or shipment (or any combination of these several) of the products listed in this price list or upon the materials from which they are produced, and whether imposed by Federal, State, Municipal, or other governmental authorities, and hereafter becoming effective, shall be added to the prices printed herein.

TERMS

Our terms for products in this price list, unless otherwise noted, are 30 days net, 1 per cent discount if cash payment is received by the 10th day of the month following date of invoice. All shipments of paint products are forwarded F.O.B. our factories or distributing points. Orders of 24 gallons or more will be shipped freight allowed cheapest route if freight bills are submitted with remittance or not later than due date of invoice; orders for less than 24 gallons will be shipped F.O.B. Shipping Point with no allowance for freight.

ORDERING

Always give post office address and complete shipping directions, naming the carrier. To insure prompt attention, all orders should be addressed to The Glidden Company and not to a representative.

RETURNED GOODS

No goods may be returned to us for any reason without our permission.

When goods are returned to us for reasons other than our error in filling customer's order, the customer will receive a credit in the amount of the billed price of the goods returned to us less a handling charge of 10% and the goods returned to us will be shipped F.O.B. our warehouse as designated by us.

SHORTAGES AND CLAIMS

Shortages or errors in packing or invoicing must be reported immediately upon receipt of goods to enable proper checking and adjustment.

All claims for losses and damages en route must be filled by the customer with the carrier. Be sure to have a proper official of the transportation company inspect all instances where there is concealed damage and report to them promptly all shortages and goods received in damaged condition, obtaining their notation on the freight bill to avoid inconveniences, and the making of affidavits at a later date.

The manufacture, sale and delivery of all products is contingent upon strikes, fires, acts of God, acts of governmental authorities, delays or any other causes beyond control and we may cancel orders for said products undelivered because of any such causes.