

CENTRAL
DIVISION

MARKETING
SERVICES

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Mr. C. M. Howard, Jr.
Product Manager
Joint Treatment Products
Dept. 147-2

UNITED STATES GYPSUM COMPANY

RECEIVED

APR 21 1975

PLAINTIFF'S
EXHIBIT
USG-512

GYPSUM WALLBOARD #147-2

April 17, 1975

ALL OUR POWDERS ARE NOW ASBESTOS FREE

This letter is a follow up to a message transmitted to all your Field Managers by phone a week ago.

You should know now that Midway and Gypsum are shipping only non-asbestos powder joint compounds.

This decision was made to conserve asbestos for our Ready Mix products, because the asbestos miners and processors are on strike and so asbestos is in very short supply.

A letter dated March 24th entitled "No Matter How You Figure It" was sent to you stating that "If you have not sold some non-asbestos products, you must do it now". The purpose of that letter was to alert you ahead of time to the possibility that asbestos powders would soon be non-existent and it has now come to pass.

The Durabond non-asbestos powders react almost exactly the same as their asbestos containing counterparts.

The other non-asbestos powders require a longer soaking period versus the regular (10-15 minutes more), and they will distend a little at the end of the soaking period. So use reduced amounts of water initially and add any necessary water addition at the re-mix stage, to bring to desired consistency.

Our non-asbestos powders mix very like a casein "mud", and have a workability similar to casein "muds", but, of course, cost less than caseins. None of them textures too well, but you can sell Ready Mix Topping in the texture market.

Tom MacLennan

T. F. MacLennan
Division Product Manager

DISTRIBUTION:

CCPD Field Sales Managers, Area Managers,
Sales Representatives except districts #27,
#26 and #98.

Manufacturing Manager, Production Manager,
Production Engineers, Works Managers at
CCPD plants and Dallas Plant.

Customer Service Center Manager, Customer
Service Center Supervisors.

Manager Marketing Services, Division Product
Managers, Quality Manager, Marketing Policy
Manager, Price & Policy Managers.

Corporate Product Manager/Joint Treatment.