

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A		#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS		MONTH		YEAR		PAGE NO.					
		A. GENERAL DISTRICT		B. RUBBER ACCOUNTS		A. GENERAL DISTRICT		B. RUBBER ACCOUNTS		A. ALL ORGANIC ACCOUNTS		B. RUBBER ACCOUNTS ONLY		DEC 1960		460			
DIST.	SALES MAN	PROD. GR.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			10 6758 000 PYDRAUL AC																
2704	E539883		OHIO FUEL GAS CO																
2308	E541562		OKLA STEEL CASTINGS CO		1														
2306	E542462		OLIN MATHIESON BRANDENB KY		1														
1102	E549894		OWENS ILL GLA VALDOSTA GA		2		1										1		
4402	E551912		PACIFIC LGHT GAS LA HABRA																
4402	E551913		PACIFIC LGHT GAS L BEACH																
4101	E552277		PACIFIC NORTHWEST PIPELIN																
4103	E552277		PACIFIC NORTHWEST PIPELIN																
4402	E552277		PACIFIC NORTHWEST PIPELIN																
4302	E552297		PACIFIC OXYGEN CO																
0804	G554740		PAN AM PETR TULSA OKLA				1						1						
0849	G554743		PAN AMER PET FT WORTH TEX																
2306	E555335		PANHANDLE EASTERN		2		1										1		
2308	E555335		PANHANDLE EASTERN		2		2			1									
0305	E565691		PENN CONTROLS INC																
4103	A567202		PENNSALT CHEM TACOMA WASH				1	1											
0804	E568219		TEX ILL NTL GAS CHICAGO		1														
0805	E568219		TEX ILL NTL GAS CHICAGO		1														
2302	E568219		PEOPLES GULF COAST NATL GA		2														
2306	E568219		PEOPLES GULF COAST NATL GA		1														
2308	G568219		PEOPLES GULF COAST NATL GA		1		1								1				
2308	G568220		PEOPLS GLF CST CENTRLIA IL				1								1				
0804	E572708		PERMIAN BASIN PIPELINE CO		1														
0805	D575012		PETROLEUM-CHEMICALS IN		18		32	7			4	2	5		2	4		2	5
2302	E575150		PEVELY DAIRY CO																
2306	E575796		CHAS PFIZER TERRE HAUT IN		18														
0804	D577306		PHILLIPS CHEM BARTLESVILLE		32		31	3	3	1	1	3	3		4	1	5	4	2
0849	E577700		PHILLIPS PET BARTLESV OKLA		16		20	3	4	4	3			3		4		1	2
1101	G577700		PHILLIPS PET BARTLESV OKLA																
2306	G577700		PHILLIPS PET BARTLESV OKLA				1												
2343	G577700		PHILLIPS PET BARTLESV OKLA				2												
2346	A577700		PHILLIPS PET BARTLESV OKLA				3								1	1			
1005	B592017		PRATT & WHITNEY E HARTFORD		6						3								
2346	G598900		PURE OIL PALATINE ILL																
2705	E598900		PURE OIL PALATINE ILL																
0849	E598901		PURE OIL CO HOUSTON TEXAS		1		3	1			1			1			1		1
2308	E599481		PURITAN COMPRESSED GAS COR		2														
2302	C606036		RALSTON PURINA NEW MADRID																
2306	E606038		RALSTON PURINA CO DECATUR																
1102	E606039		RALSTON PURINA GAINESVILLE																
1102	E606042		RALSTON PURINA MACON GA																
2302	C606044		RALSTON PURINA MEMPHIS																