

INTERNATIONAL SMOELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 29TH 1938

N E T I N C O M E

	<u>Month of December 1937</u>	<u>Month of November 1937</u>	<u>Twelve Mos. ended Dec. 31st 1937</u>	<u>Twelve Mos. ended Dec. 31st 1936</u>
<u>GROSS OPERATING PROFIT:</u>				
Smelting Department	\$ 39,518	\$ 235	\$ 332,150	\$ 140,492
Raritan Copper Works	21,908	76,268	1,341,446	877,579
Lead Refining Department	5,490	8,713	113,872	28,985
Zinc Oxide Department	55,776	32,791	583,279	271,200
White Lead Department	1,700	675	38,065	111,696
Total	\$ 80,576	\$ 36,324	\$1,014,710	\$ 761,426
Add - Dividends:				
Mountain City Copper Company	365,539	-	365,539	305,998
Park-Utah Consolidated Mining Co.	10,470	-	10,470	-
Walker Mining Company	44,102	-	44,102	-
Miscellaneous Income	12,871	398	10,989	2,995
	\$352,426	\$ 36,722	\$1,445,830	\$1,070,419
Deduct -				
Administrative Expenses	\$ 10,000	\$ 5,372	\$ 59,250	\$ 54,289
Capital Stock Tax	1,096	1,096	13,150	11,750
Interest:				
Six percent. Debentures	40,000	40,000	480,000	480,000
Anaconda Copper Mining Company	9,554	9,247	112,500	104,167
Anaconda Sales Company	7,671	-	7,671	-
Silver Peak Operations (abandoned)	-	-	247,810	-
Key West Operations (abandoned)	13,345	13,345	40,034	-
Total	\$ 81,666	\$ 69,060	\$ 960,415	\$ 650,206
<u>INCOME - Before Depreciation</u>	\$270,760	\$ 52,338	\$ 485,415	\$ 420,213
<u>Depreciation</u>	51,718	51,646	885,291	648,415
	\$219,042	\$ 83,984	\$ 399,876	\$ 22,798
Add - Net Income - Subsidiary Companies	482	482	7,400	1,100
<u>CONSOLIDATED NET INCOME</u>	\$218,560	\$ 84,466	\$ 407,344	\$ 23,898

CONSOLIDATED SURPLUS ACCOUNT

Balance - January 1st 1937	\$ 315,221
Add - Net Income - Twelve Months ended December 31, 1937	407,344
<u>BALANCE - DECEMBER 31ST 1937</u>	\$ 722,565

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INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 25TH 1938

NET INCOME - SMELTING DEPARTMENT

	Month of December 1937	Month of November 1937	Twelve Mos. ended ec. 31st 1937	Twelve Mos. ended ec. 31st 1936
<u>GROSS OPERATING PROFIT:</u>				
Tocale Lead Plant	\$39,700	\$20,309	\$ 79,009	\$ 83,180
Tocale Copper Plant	12,356	11,906	140,690	194,272
Tocale Sulphide Concentrator	15,074	3,560	88,127	41,971
Miami Plant	<u>10,000</u>	<u>13,776</u>	<u>343,732</u>	<u>37,463</u>
Total	\$50,418	\$ 8,933	\$500,540	\$356,886
Add - Miscellaneous Income	<u>1,400</u>	<u>1,578</u>	<u>25,640</u>	<u>25,574</u>
Total	<u>\$51,818</u>	<u>\$10,511</u>	<u>\$526,180</u>	<u>\$382,460</u>
Deduct -				
Bad Debts	\$ -	\$ -	\$ 55,442	\$ 50,000
Expenses - Operating Tramway	550	542	11,296	10,797
Shut Down Expenses	1,250	1,180	16,985	77,780
Outside Exploration	3,700	3,637	36,279	19,990
General Expenses	200	110	2,028	2,284
Selling Commission	<u>4,800</u>	<u>4,807</u>	<u>72,000</u>	<u>81,117</u>
Total	<u>\$10,500</u>	<u>\$10,276</u>	<u>\$194,030</u>	<u>\$241,968</u>
<u>INCOME BEFORE DEPRECIATION</u>	<u>\$59,518</u>	<u>\$ 235</u>	<u>\$332,150</u>	<u>\$140,492</u>
Depreciation	<u>24,072</u>	<u>24,150</u>	<u>346,661</u>	<u>246,446</u>
<u>NET INCOME</u>	<u>\$63,590</u>	<u>\$23,915</u>	<u>\$ 14,511</u>	<u>\$107,046</u>

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INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 25TH 1938

NET INCOME - RARITAN COPPER WORKS

	Month of December <u>1937</u>	Month of November <u>1937</u>	Twelve Mos. ended Dec. <u>31st 1937</u>	Twelve Mos. ended Dec. <u>31st 1936</u>
<u>GROSS OPERATING PROFIT:</u>				
Profit on Tolls	\$ 2,176	\$23,891	\$ 750,987	\$ 520,192
Profit on Premiums	21,617	11,974	317,347	350,246
Profit on Sales - Refinery Department	1,688	8,820	70,400	24,761
Profit on Sales - Secondary Department	3,127	29,967	166,900	17,799
Electro Sheet Department	<u>79</u>	<u>1,158</u>	<u>6,876</u>	<u>1,285</u>
Total	\$22,275	\$75,810	\$1,312,510	\$ 914,283
<u>ADD:</u>				
Miscellaneous Earnings	<u>7,865</u>	<u>6,396</u>	<u>86,646</u>	<u>57,679</u>
	\$30,140	\$82,206	\$1,399,156	\$ 971,962
<u>DEDUCT:</u>				
General Expenses	\$ 1,500	\$ 838	\$ 14,869	\$ 30,107
Experimental Expenses	<u>6,732</u>	<u>5,100</u>	<u>42,841</u>	<u>64,276</u>
	\$ 8,232	\$ 5,938	\$ 57,710	\$ 94,383
<u>INCOME - Before Depreciation</u>	\$21,908	\$76,268	\$1,341,446	\$ 877,579
Depreciation	<u>24,122</u>	<u>24,192</u>	<u>450,710</u>	<u>286,232</u>
<u>NET INCOME</u>	<u>\$ 2,214</u>	<u>\$52,076</u>	<u>\$ 890,736</u>	<u>\$ 591,347</u>
<u>SECONDARY DEPARTMENT</u>				
Pounds Copper Sold	68,611	3,527,081	62,536,099	58,632,718
Sales Price	11.640¢	13.865¢	13.961¢	9.305¢
Cost of Sales	16.177¢	13.015¢	13.694¢	9.275¢

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INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 25TH 1938

NET INCOME - LEAD REFINING, ZINC OXIDE AND WHITE LEAD DEPARTMENTS

	Month of December <u>1937</u>	Month of November <u>1937</u>	Twelve Mos. ended Dec. <u>31st 1937</u>	Twelve Mos. ended Dec. <u>31st 1936</u>
<u>LEAD REFINING DEPARTMENT:</u>				
Gross Profit	\$ 8,470	\$ 7,713	\$ 113,672	\$ 28,985
Depreciation	<u>1,400</u>	<u>1,293</u>	<u>14,186</u>	<u>13,495</u>
Net Income	\$ <u>6,890</u>	\$ <u>6,420</u>	\$ <u>127,850</u>	\$ <u>15,490</u>
<u>ZINC OXIDE DEPARTMENT:</u>				
Sales of Zinc Oxide	\$ 76,207	\$ 56,817	\$ 2,173,780	\$ 2,757,202
Cost of Sales	<u>131,983</u>	<u>89,608</u>	<u>2,757,059</u>	<u>3,154,528</u>
Income - Before Depreciation	\$ 55,776	\$ 32,791	\$ 503,279	\$ 447,100
Depreciation	<u>1,224</u>	<u>875</u>	<u>38,534</u>	<u>57,973</u>
Net Income	\$ <u>37,000</u>	\$ <u>33,606</u>	\$ <u>621,813</u>	\$ <u>455,279</u>
Pounds of Zinc Oxide Sold	1,289,855	930,200	41,557,278	61,828,818
Sales Price	5.908¢	6.108¢	5.231¢	4.459¢
Cost of Sales	10.327¢	9.633¢	6.727¢	5.102¢
<u>WHITE LEAD DEPARTMENT:</u>				
Sales of Lead Products	\$ 32,320	\$ 42,921	\$ 1,293,862	\$ 1,421,230
Cost of Sales	<u>34,020</u>	<u>43,596</u>	<u>1,255,797</u>	<u>1,309,534</u>
Income - Before Depreciation	\$ 1,700	\$ 675	\$ 38,065	\$ 111,696
Depreciation	<u>900</u>	<u>1,136</u>	<u>35,200</u>	<u>44,269</u>
Net Income	\$ <u>2,000</u>	\$ <u>1,811</u>	\$ <u>2,865</u>	\$ <u>67,427</u>
Pounds White Lead Sold	350,675	406,700	12,403,594	15,367,735
Sales Price	6.833¢	6.795¢	6.881¢	5.868¢
Cost of Sales	7.250¢	6.809¢	6.885¢	5.359¢

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INTERNATIONAL SMELTING AND REFINING COMPANY
MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 25TH 1938
NET CURRENT AND OTHER ASSETS - DECEMBER 31ST 1937

CURRENT ASSETS:

Supplies						\$ 839,792
Metals:						
In Process						1,479,427
Finished:						
Lead	17,602,880	lbs.	@	4.567¢	\$ 804,000	
Copper	48,110,261	lbs.	@	10.597¢	5,098,190	
Silver	1,878,527	ozs.	@	52.209¢	980,765	
Gold	14,686.975	ozs.	@	\$34.046	500,041	
By-Products					468,446	
					<u>\$7,851,402</u>	
Less - Reserve for Freight and Refining Charges					492,838	7,358,564
Manufactured Products:						
Lead Products					\$ 350,366	
Zinc Oxide - Finished					509,200	
Maritz Copper Works - Sheet Copper					<u>53,079</u>	912,645
Accounts Receivable:						
Tolls					\$ 727,820	
Zinc Oxide					26,855	
Mountain City Copper Company					301,962	
Walker Mining Company					327,568	
Other Accounts Receivable					<u>406,677</u>	1,790,882
Marketable Securities - at cost						441,158
Cash						<u>46,798</u>
						<u>\$12,869,266</u>

CURRENT LIABILITIES:

Taxes					\$ 16,307	
Interest					27,671	
Accounts Payable:						
Inter-company:						
Anaconia Sales Company - Current Account					278,820	
Anaconia Sales Company - Notes Payable					5,000,000	
Anaconia Copper Mining Company - Note Payable					2,250,000	
Other					13,352	
Other Accounts Payable					1,242,610	
Wages Payable					<u>102,803</u>	8,931,263

BALANCE - NET CURRENT ASSETS

\$ 3,938,003

OTHER ASSETS:

Advances to sundry mining companies including advances on ores, less reserve					\$ 125,546	
Installment house and land sales and other accounts receivable, less reserve					<u>89,565</u>	215,111

BALANCE - NET CURRENT AND OTHER ASSETS

\$ 4,153,114

INTERNATIONAL SMELTING AND REFINING COMPANY

MEMORANDUM FOR DIRECTORS' MEETING - JANUARY 25TH 1938

	<u>Month of</u> <u>December</u>	<u>Twelve Mos.</u> <u>ended Dec.</u> <u>31st 1937</u>	<u>Twelve Mos.</u> <u>ended Dec.</u> <u>31st 1936</u>	<u>Percent</u> <u>Increase</u> <u>Decrease</u>
<u>SMELTER PRODUCTION</u>				
Copper - Lbs. - Totals	2,427,163	51,524,251	36,816,583	39.9
- Miami	6,458,970	106,299,428	40,477,683	162.6
	<u>8,886,133</u>	<u>157,823,679</u>	<u>77,294,266</u>	104.2
Lead - Lbs. - Totals	6,423,122	70,790,592	55,675,592	27.1
<u>SCRAP COPPER RECEIVED AT</u> <u>PERTH AMBOY</u>				
Recoverable Contents - Lbs.	3,189,372	86,978,512	64,932,905	33.9
<u>REFINERY PRODUCTION</u>				
Copper - Lbs.	27,469,206	457,212,103	302,270,448	51.3
Lead - Lbs.	11,021,512	103,456,630	98,992,624	4.5
Silver - Oms.	1,931,852	16,189,217	14,005,306	15.6
Gold - Oms.	19,067	189,702	137,305	38.2
<u>SALES</u>				
Copper - Lbs.	43,479	68,635,156	90,390,692	24.1
Lead - Lbs.	7,557,340	87,956,363	105,890,642	20.7
<u>DELIVERIES</u>				
Copper - Lbs.	111,605	84,632,146	93,129,563	9.2
Lead - Lbs.	7,263,333	95,176,259	100,383,367	5.2
<u>ZINC OXIDE</u>				
Production - Lbs.	2,288,600	43,053,344	61,945,572	30.5
Deliveries - Lbs.	1,291,400	41,569,967	61,838,757	27.1

ISR000431

INTERNATIONAL SMELTING AND REFINING COMPANY
Raritan Copper Works

SECONDARY METALS DEPARTMENT

NET INCOME TWELVE MONTHS ENDED DECEMBER 31ST 1937

	<u>December,</u> <u>1937</u>	<u>Twelve Months</u> <u>1937</u>
Copper Deliveries:		
Pounds	<u>68,611</u>	<u>62,536,099</u>
Proceeds	\$7,986.43	\$8,730,591.36
Cost	<u>8,644.50</u>	<u>8,579,728.56</u>
Profit or Loss - Copper	\$ 658.07	\$ 150,862.80
Profit or Loss - By-Products:		
Tin	2,018.83	75,334.03
Solder Metal	-	27,491.27
Zinc Dust	739.94	17,756.48
Zinc Residue	534.91	6,744.44
Lead Sulphate	-	2,602.13
Scrap Lead	-	<u>522.54</u>
Gross Profit or Loss	<u>\$2,881.93</u>	<u>\$ 281,313.69</u>
Deduct:		
Administrative	\$ -	\$ 33,135.86
Selling Commissions	<u>244.70</u>	<u>81,277.75</u>
	<u>\$ 244.70</u>	<u>\$ 114,413.61</u>
Net Profit or Loss	<u>\$1,126.61</u>	<u>\$ 166,900.08</u>
 Copper - Proceeds per lb.	 11.640¢	 13.961¢
Cost per lb.	12.399¢	13.720¢
Profit per lb.	.959¢	.241¢

Original - Mr. F. Laist
copy - Mr. R. E. Dwyer
copy - Mr. E. O. Sewerwine
copy - Mr. W. K. Daly

January 22, 1938

1SR000432

**ANACONDA SALES COMPANY
SECONDARY METALS DEPARTMENT**

**ADMINISTRATIVE AND GENERAL EXPENSES
FIVE MONTHS ENDED NOVEMBER 30, 1937.**

	<u>November</u> <u>1937</u>	<u>Five Months</u> <u>since</u> <u>July 1, 1937</u>
Salaries	\$2,768.99	\$23,871.93
Unemployment Insurance, and Social Security Tax	68.73	346.07
Employees' Group Insurance	13.00	65.00
Rent and Light	606.73	3,074.25
Buyers' Traveling Expenses, etc.	351.04	429.42
Telephone and Telegrams	278.27	1,391.06
Stationery and Office Supplies	25.72	909.22
Advertising and Subscriptions	198.08	454.28
Miscellaneous	74.99	433.30
	\$4,329.09	\$28,756.47
Commissions received from International Smelting and Refining Co. Marion Copper Works on Believed Sales	<u>\$4,752.56</u>	<u>\$24,317.45</u>

Original - Mr. F. Laist
copy - Mr. R.E. Dwyer
" - Mr. E.C. Souverine
" - Mr. W.K. Daly

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