From: J. J. SPRINGFIELD

12/4

November 1959 - Outside Sales

		# VALUE
"Ti - Pure"		
	Anatase	1,411,228
	Rutile	3,420,592
Ti - Metal		
	A-1	209,546
	A-2	47,625
Silicon		
Grade 1 -	Needle	20
	Densified	123,656
	Special	41,352
Grade 2	Densified	112,442
	Std. Rod	8,592
Grade 3	Densified	38,763
	Std Rod	981
	Special	12,937
Solar Cell -	Densified	36,494 ~~1,544~~
	Special	1,544
Silane -	Standard	2,048
Single	Crystal	111,377
		490,206

K10746 A

C.B. Reeder

DATE 1 NOV 1959

PIGMENTS DEPARTMENT – SALES ANALYSIS

TOTAL COLOR SALE		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS	
421	101	163750	74561		2041055	923811	
428	01	7300	3397		67405	31513	
616	01	31500	15140		618450	284236	
637	01	77600	36779		1154350	544440	
638	01				1000	400	CR
665	01	7800	3744		174650	74957	
698	01	127550	60318		1591350	742048	
699	01				30900	14838	
721	01	33400	15736		408570	191819	
726	01				1000	400	
		449100	209658		6087530	2907656	
14	102	10750	3201		116300	34657	
38	02	1500	517		74675	24037	
260	02	500	156		35600	11308	
261	02	9150	2842		364250	115906	
492	02	2000	630		66750	20739	
590	02				57300	14686	
592	02				17700	4836	
624	02	9000	2463		93800	28905	
684	02				65900	20759	
		31900	9831		891675	270124	
503	106	5150	1772		96050	32826	
		5150	1772		95050	32526	
4	108				43533	13870	
5	05	500	375		4081	3072	
13	05	3517	4158		43254	54108	
		4017	4533		90866	93050	
410	110	3075	5314		22204	38997	
		3075	5314		22204	38997	
8	113	1641	4963		5733	21284	

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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N41471.01

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K13748 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES		TO DATE		
			FORECAST	SALES	
	POUNDS	DOLLARS	POUNDS	POUNDS	DOLLARS
33 13	6720	6713		39402	39396
16 13				4911	7255
592 13	2720	4082		19141	26759
	11131	15778 •		69187	96694 •
	304173	246866 •		7256514	3330951 •

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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DUP050062404

K13240 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
403	114	300	770		92300	26380
424	14				19800	6203
429	14				500	240
433	14	79030	24629		1458838	442985
434	14	34350	11193		1285926	369773
436	14	37600	11011		339601	114209
469	14	295750	94181		3517001	1103038
488	14	68650	18614		1919651	529804
493	14	51109	16136		681955	217387
498	14	7500	2451		94000	29766
599	14	6750	3382		1270125	403339
557	14	1150	362		42500	13366
567	14	44600	13033		569850	173283
594	14				72050	18465
625	14				40500	10360
661	14	72153	22157		7631022	2304857
662	14	30050	9556		9956050	1079582
666	14	1000	315		40300	12857
680	14	60000	16785		2093500	594486
704	14	13750	4366		79066	24930
706	14				8000	2552
707	14	2000	700		250000	79511
727	14				8000	2552
		807850	248604 *		11121189	3501722 *
539	115	212100	59854		3474320	964500
544	15				17600	3873
658	15	7250	2103		94300	27349
704	15	50	20		50	20
733	15				1200	480
		319400	62007 *		3587470	1030561 *
		1087250	310611 *		14706559	4412283 *
		1511423	557497 *		21965173	7751234 *

FORECAST TO DATE
TOTAL FORECAST
TOTAL SALES LAST MO.

% OF FORECAST TO DATE
% OF SAME PERIOD LAST MO.
% OF SAME PERIOD LAST YR.

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DUP05006240S

K18240 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

	CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
733 216	5569	68616		32643	407385
742 16	4731	58372		34682	433850
759 16	1683	20713		10535	131907
763 16	93	1156		1343	17052
770 16				120	1603
785 16				1	13
	11849	146545		79331	993810
767 217	120	371		1256	3867
769 17	167	514		2986	9445
780 17	1520	3955		6047	15987
783 17	31	85		967	2477
	1838	4925		19656	53676
	13728	151470		99987	1047486

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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DUP0500062406

K13748 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS		TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS	
501	218	9157	27461			148827	447774	
674	18	18352	43025			255577	856838	
680	18					15	50	
710	18	1280	4295			30964	103701	
751	18	9364	31417			138672	463697	
755	18	2530	7737			40273	127560	
774	18					3900	13065	
777	18	2880	9360			15353	49897	
782	18					979	2203	
788	18	160	536			160	536	
		44223	143851	*		633762	2060915	*
534	219	1970	1384			14575	10270	
671	19					2450	2695	
689	19					20250	14783	
738	19					20242	15262	
749	19	16120	12164			194038	146322	
754	19	2750	7890			173718	144897	
759	19	900	675			20672	15504	
760	19					10800	8100	
761	19	710	2163			30052	92401	
763	19							
783	19	530	853			8355	12853	
785	19	9900	7227			67876	49568	
		38880	32376	*		563028	512655	*
173	220	9864	29444			100626	290398	
284	20	8685	28279			118204	365280	
295	20	135	406			135	437	
297	20	16404	52540			181955	582469	
304	20	2326	7490			50722	160124	
305	20					240	768	
320	20					4149	11256	
323	20	177	399			977	2205	

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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K13740 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
366	20	19720	53755		285107	757945
373	20	1342	4363		15914	49258
380	20	2524	8214		36919	113573
383	20	2230	7139		46833	149731
391	20	2410	6989		13137	36127
413	20	1303	4235		18069	54553
417	20	670	2278		5409	18422
420	20				40	277
425	20	575	1871		5600	18301
427	20	100	276		2065	5903
428	20				40	317
		68455	207678 *		286341	2619674 *
220	221	2640	1465		37365	20679
288	21	3900	9746		89149	213343
288	21	4050	3672		89593	74880
307	21	1660	1494		27741	23302
340	21				725	1819
356	21	3150	882		24500	6860
372	21	10840	7086		178262	116549
381	21	900	585		52354	34114
382	21				41729	27125
392	21	300	275		3906	3372
421	21	900	586		11300	7392
426	21				123	336
		28340	25791 *		556747	529771 *
		179898	409696 *		2639878	5723015 *

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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K18740 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
79	222	963	1320		28389	36332
646	22	2467	3624		32559	47278
653	22	3771	2830		45586	34198
739	22				1253	1624
		7221	7774		107787	119432
496	223	1325	694		8390	4368
578	23	1500	520		18550	6407
651	23				8023	3074
652	23	500	488		6850	6582
744	23	5209	3547		81194	35860
758	23				8	3
		11534	5249		123015	55494
264	224	4735	21333		46872	211198
330	24	55	369		3577	23709
612	24	530	3503		9717	64269
		5320	25205		60166	299176
325	225	1500	1060		17835	12603
471	25	740	528		2560	1812
668	25	100	90		19940	16922
		2340	1678		40335	31337
443	230	3150	4633		52716	77475
779	30				100	147
		3150	4633		52816	77622
139	232				169	355
428	32	23332	44212		279057	526991
455	32	5920	9799		114997	189715
597	32	1450	2733		50200	95217
616	32	13020	24647		143605	271235
662	32	455	503		8564	14853

FORECAST TO DATE	% OF FORECAST TO DATE
TOTAL FORECAST	% OF SAME PERIOD LAST MO.
TOTAL SALES LAST MO.	% OF SAME PERIOD LAST YR.

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DUP050062409

K13749 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS		TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS	
663	32	3340	6360			53570	101746	
698	32	6640	10965			114473	188561	
709	32	110	178			11003	16573	
710	32	616	1099			4904	8748	
761	32	4540	8630			29410	55888	
762	32					1600	3040	
766	32	260	390			3380	5117	
776	32					286	543	
777	32					100	190	
		59683	109816	*		815318	1477782	*
417	233	7330	8448			101708	116845	
482	33					2100	889	
484	33	1000	1156			17870	20592	
555	33	730	672			15162	13734	
635	33	540	441			38105	19421	
749	33					12000	12000	
		9900	10717	*		186945	183674	*
525	236	5437	11152			99109	203232	
533	36	3009	6782			36252	85327	
565	36	4822	9905			73210	149753	
608	36	4945	24576			47011	233767	
695	36	10110	20435			95720	193696	
		20323	72850	*		353302	865775	*
70	239	289	529			3489	6393	
211	39	1042	1830			43988	74608	
		1331	2359	*		47477	81001	*
500	240					661	2371	
531	40	1186	3513			28433	84034	
537	40	710	2102			11705	34653	
539	40	1425	5425			21609	82164	

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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DUP050062410

K13740 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
551	40				380	1810
566	40	400	1489		3328	12421
623	40	8000	6775		12800	43465
647	40	10	92		5120	45957
720	40	880	3344		9660	36725
		8611	82736 *		93773	343600 *
363	441	1600	1350		53194	39886
544	41	1980	1584		38431	28345
545	41	3520	2816		50001	40037
619	41				6000	7680
671	41	8310	693		36030	10869
705	41				8607	8607
706	41	8110	1919		14441	13161
741	41	1800	8144		85706	30796
773	41				4085	3956
		13540	10506 *		218915	167419 *
136	844				18	21
238	44	1255	8142		10648	19163
386	44	17088	28791		341449	576524
505	44	4145	7043		130661	85467[illegible]
739	44				8500	4060
746	44				1	13
		88422	57976 *		506865	853459 *
554	845	85	87		4869	4018
643	45	1350	635		28840	13562
704	45	4000	1992		45571	21604
		5375	2554 *		78688	39178 *
440	846	140	294		140	294	CR
445	46	8791	6088		57640	82705
574	46				4	9

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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DUP05006241 1

K18740 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
664	46	1750	4847		15243	37104
		4411	10041 •		52747	119521 •
485	247	360	100		17475	8741
513	47				4810	1947
660	47	1470	2030		17825	24126
673	47	3990	8090		59802	91000
696	47	436	837		2264	11167
		6256	45287 •		100996	670821 •
459	248	648	1408		18638	39981
563	48	900	1980		10173	22418
564	49	4975	7622		16398	29944
565	45	335	1328		9217	16249
562	49	1010	3839		10360	16399
883	49	6426	18538		38426	82557
711	48	1950	4290		14670	32886
		14298	36705 •		131878	342834 •
655	249	5940	4059		44696	30647
689	49				1400	1750
		6940	4099 •		46096	32397 •
442	256	58	745		1078	13899
273	53	30	755		3654	91034
		92	1500 •		4732	103933 •
179	255				1320	4186
256	51	1964	6937		35366	210019
493	55	890	2542		13201	37726
333	52	701	1353		16455	73510
		4659	18838 •		65542	345441 •
427	256	4557	40284		47060	74999

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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DUP05006241 2

K18748 A

PIGMENTS DEPARTMENT – SALES ANALYSIS

DATE

		CURRENT SALES POUNDS	CURRENT SALES DOLLARS	TO DATE FORECAST POUNDS	TO DATE SALES POUNDS	TO DATE SALES DOLLARS
562	56	6132	33734		96417	529540
593	56	1572	7205		17782	81291
675	56				2072	10302
717	56	2	9		324	1456
		10263	44974 *		163655	697590 *
589	257	500	375		4801	3601
613	57	1370	2572		13816	26059
716	57	3176	3696		56565	65571
738	57	3280	1555		31065	14777
		8326	8200 *		106247	110008 *
		228976	436933 *		3355693	6413894 *
		422601	998099 *		6094558	13184595 *
		1954824	1555596 *		28059731	20935829 *

FORECAST TO DATE		% OF FORECAST TO DATE	
TOTAL FORECAST		% OF SAME PERIOD LAST MO.	
TOTAL SALES LAST MO.		% OF SAME PERIOD LAST YR.	

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