FORM NO. 776-0
REV. 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
					DEC.	1968	193

04 1040 280 AROCLOR DIST 1254

				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
50 04 G 043378	ASTRO CHEM SCHENCTADY NY					60	21		
51 14 A 045390	ATLANTIC GUMMED PAPER					600	122	120	42
58 23 G 049592	AVIATION FLUIDS SERVICE					120	42		
53 01 A 049837	AVONDALE CHEMICAL CO OF							600	116
57 05 J 050258	B-B PAINT CORP							600	116
51 14 A 052705	BAKER CASTOR OIL CO	96				96,000	17,040	96,000	16,968
59 28 G 062784	J H BAXTER EUGENE OH					60	12		
51 16 G 072095	BERCO IND CORP					1,200	243		
51 18 G 072095	BERCO IND CORP					1,200	243		
59 36 J 086735	BOEING AIRPLANE SEATTLE							60	21
51 08 A 088896	BORDEN CHEM AROB DIV NY					600	122	600	116
57 20 A 088896	BORDEN CHEM AROB DIV NY	10				24,000	4,680	19,200	3,721
56 09 A 088898	BORDEN COLUMBUS OHIO	8				7,440	1,592	7,800	1,526
51 08 A 089000	BORDEN NEW YORK NY							60	21
57 20 A 089000	BORDEN NEW YORK NY					3,600	671	2,400	426
58 24 A 099414	BROD DUGAN PAINT CO					600	122	600	116
51 10 A 100300	BROOKLINE WALL DECOR PT-	1							
58 23 A 102650	BROWN SHOE CO							60	21
56 40 A 103650	BRULIN & CO INC	2							
53 21 J 103944	BRUNING PAINT CO INC	2						600	116
53 01 G 104375	GEORGE N BRUNT & ASSOC I					600	122		
53 21 G 105848	BUDD CO NEWARK DELAWARE		6,000	1,125		50,400	9,501		
56 11 A 106249	BUFFALO SOLVENTS & CHEM	43	9,000	1,518		46,800	7,893	36,060	6,083
56 12 A 110161	BURTON RBR PRC BURTON O							60	21
59 27 A 114250	CAL INK DIV SAN FRAN	6							
59 27 A 114251	CAL INK DIV BERKELEY CAL							600	164
50 04 G 118808	MARTIN CANTINE NY					120	42		
51 18 J 125068	CARROLL PRODUCTS							120	41
56 40 A 128964	CELANESE COATINGS NEWARK					9,660	1,925	3,600	693
59 27 J 131929	CENTRAL SOLVENTS &							600	138
59 28 A 131930	CENTRAL SOLV PORTLAND OR	6				25,200	4,249	9,000	1,518
59 28 A 131931	CENTRAL SOLV KENT WASH	4				4,200	709	4,800	809
59 27 A 131933	CENTRAL SOLV HAYWARD CAL	10	3,000	506		18,600	3,236	15,000	2,591
59 26 A 131934	CENTRAL SOLVENTS &	225	30,000	5,059		304,800	51,293	204,000	34,010
57 15 A 131935	CENTRAL SOLVENTS CHICAGO	240	30,380	4,038		319,090	44,522	227,400	41,078
58 24 A 133084	CERTAIN-TEED-SAINT GOBAI	9				6,600	1,277	9,600	1,803

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