

MINUTESMeeting of Board of DirectorsLead Industries Association, Inc.December 12, 1973

By direction of the Chairman, a meeting of the Board of Directors of the Lead Industries Association, Inc., was held on December 12, 1973, in the Association headquarters, 292 Madison Avenue, New York, New York.

Those in attendance were:

Directors

D. Broward Craig, Chairman
R. G. Kenkel
S. D. Strauss
F. Osborn

L. M. Hermes

R. Viener
R. A. Ramsey
K. C. Hendrick

Directors Represented

E. H. Gautschi (representing
H. T. Fargey)
R. C. Butler (representing
R. O. Braendle)
R. E. Wallace (representing
P. C. Henshaw)

Members Represented

St. Joe Minerals Corporation
American Smelting & Refining Co.
American Smelting & Refining Co.
Broken Hill Associated Smelters
Proprietary Ltd.
Dresser Minerals Division
Dresser Industries, Inc.
Hyman Viener & Sons
Idarado Mining Co.
Noranda Sales Corporation

Members Represented

Cominco Ltd.
E. I. du Pont de Nemours & Co.
Homestake Lead Co. of Missouri

GUEST

D. Lipton

Debevoise, Plimpton, Lyons & Gates

STAFF

P. E. Robinson
J. F. Smith
L. E. Gage
J. F. Cole

Executive Vice President
Secretary & General Manager
Asst. Secretary & Dir. of Communications
Director, Environmental Health

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by charging a \$25.00 a year fee to recipients. The slight increase in cost for 1974 is being shared with ILZRO and is due to an increase in cost of the abstracting service being performed at Kettering Institute in Cincinnati.

Item 18, ILZRO Administrative Costs - represents LIA's share of the administrative overhead for the Environmental Health Department which is split with ILZRO. This includes salaries and travel for Dr. Cole and Dr. Lynam, as well as printing, mail, etc.

Item 19, OSHA Seminar & Proceedings - is to fund a seminar which would examine the roles of biological monitoring (blood lead analysis) versus air monitoring for compliance purposes under the Occupational Safety and Health Act. Currently, OSHA refuses to accept a blood lead standard as the compliance standard for occupational exposure to inorganic lead. A new standard is currently being prepared by OSHA, however, and the goal of the contemplated seminar would be to provide OSHA with expert opinion on this subject in advance of the issuance of the standard. Assuming approval of this project, the seminar, Conference on Standards for Occupational Lead Exposure, would be held at the Twin Bridges Marriott Hotel, February 28, 1974, Washington, D.C. In line with the proposed seminar, Dr. Cole noted that a movie designed to show lead users how to cope with OSHA had been recommended to the Industry Development Committee, but was deferred for the time being. It was observed that all lead producers share in the OSHA problem and that such a seminar may be helpful in convincing OSHA of the utility of a blood lead standard and its superiority over air lead standards prior to promulgation of a new 1974 standard.

Mr. Robinson displayed a series of posters developed and being used by a lead producer in Great Britain. These are intended for display around various industrial lead operations to alert workers to the need for proper safety precautions. Mr. Robinson suggested that some members may wish to obtain these posters for use in their own plants.

Electric Vehicle Program - Mr. Baker was asked to bring the Board up-to-date on the Association's activities concerning the recently purchased battery electric delivery van. A tentative schedule was distributed, and Mr. Baker noted that the first six months of 1974 are very tight and the dates are quite firm. The last half is more flexible and, of course, 1975 is still being articulated (See Appendix "A"). A photo of the vehicle, which has been named GoLIath, as well as a dummy of the press kit being assembled for the vehicle's debut, was displayed. It was emphasized that GoLIath is the first "production line" electric vehicle assembled in the U.S. in more than 40 years, and that considerable press coverage is expected through the Association's promotion. Practical applications will also be pursued, with New York Bell first in line to use the vehicle for coin box pickup service, and the Singer Company, another prestigious company, slated to use GoLIath for three weeks in March.

Plans for a press party at the Plaza Hotel in New York, January 16, 1974, are well under way. Mr. Baker announced that Mr. Donn Crane, Director, Office of Fleet Management, the U.S. Postal Service, would be the main speaker at the press debut on the 16th, and that the Post Office Department was now circulating a firm bid for 300 more such delivery vans, with a potential of up to 10,000 vehicles per year in the foreseeable future. Besides pointing up the long range cost advantages, Mr. Baker said the promotional emphasis would also cover energy

conservation and the advantages in terms of noise reduction. Some question was raised as to the energy savings aspects and staff was urged to document carefully that this is a work vehicle with fixed route objective, particularly, multi-stop, since electric vehicles do not use energy on idling. Staff was urged to investigate further the possibility of acting as a clearinghouse on inventions and good developments in the electric vehicle field.

New Lead Film - A discussion followed on the new lead movie which had previously been authorized by the Board to proceed to the scenario stage. Mr. Robinson noted that after several films had been viewed, Westminster Films, Ltd. of Toronto had been chosen to do the script. (See Appendix "B" for a letter outlining Westminster Films' proposal approach). After the concept has been developed and brought to the script-storyboard stage, it was agreed that the next step would be to ask an industry committee to review the storyboard before the filming begins.

PUBLICITY AND ADVERTISING

A brief discussion followed on the publicity and advertising programs, both of which are handled through Lieberman-Harrison, Inc. It was noted that the increase over 1973 in the advertising budget had been requested to permit a small campaign to defend the use of lead pigments for industrial paint applications.

APPROVAL OF BUDGET

After further brief discussion, upon motion duly made and seconded, the Board approved the 1974 LIA Administrative and Promotion & Development budget in the amount of \$905,830. (See Appendix "C" - Schedules A & B.)

ASSESSMENT RATES

Discussion followed on the assessment rates necessary to fund the budget as approved. Reference was made to the bylaw requirement limiting any one member company's contribution to no more than 25% of the total assessment. The Chairman noted that, for 1973 -- due primarily to the resignation of the Bunker Hill from the Association -- the 25% rule had been raised to 27.5% to accommodate the Association's budget. For 1974, it was proposed that an increase be permitted but that it be limited to 26.5% as a step towards phasing back to the 25% limit. The Executive Vice President announced that with the 26.5% limit, sufficient income to meet the approved budget would be generated by an across the board increase for all assessment categories of 10%, and an increase in the maximum assessment on assembled articles from \$500.00 per annum to \$750.00 per annum.

After further discussion, during which it was agreed that the 10% increases should be rounded to the nearest whole penny per ton, motion was made, seconded and carried to establish assessment rates for the Lead Industries Association for 1974 at the following levels:

Pig Lead Sales	-	\$1.00/ton
Mining	-	.19/ton
Smelting & Refining	-	.08/ton
Manufacturing	-	.08/ton
Assembled Articles	-	.05/ton (With \$750.00 maximum limit per member)

APPROACH TO BUNKER HILL

Question was raised as to whether the Bunker Hill Company had been approached recently to rejoin the Association. Note had been taken of the fact that when the Bunker Hill Company had withdrawn its support of the Association, it cited financial problems. It was observed that this reason no longer appeared valid, and all Board Members were urged to do their best to encourage Bunker Hill's rejoining the Association. The Executive Vice President was also requested to continue his efforts in this regard.

MOTION TO CHANGE ASSESSMENT PROVISION OF BYLAWS

A motion was made seconded and approved to amend the last sentence of Section 1.08 of the Bylaws of the Association to read:

"For any one fiscal year, no assessment for any member, including his wholly-owned subsidiaries shall exceed 25 per cent of the total assessment of all members for the same period, provided that for fiscal year 1974 the limitation shall be 26.5 per cent rather than 25 per cent."

NOMINATING COMMITTEE

The Chairman then suggested the following persons be appointed as a committee to nominate officers and directors for presentation of a slate at the Annual Meeting, April, 1974:

J. F. Rittenhouse, Chairman
D. B. Craig
R. H. Ramsey
R. Viener
R. O. Braendle

Motion was made, seconded and approved to accept the above listed committee as suggested.

BYLAWS CHANGES

The Chairman noted that a restated set of LIA Bylaws had been circulated to the Board subsequent to changes adopted by the Membership in April, 1973, and that the Executive Committee had reviewed a draft of the restated bylaws at its meeting of July 19, 1973. Marked copies of the bylaws indicating all changes made subsequent to the April, 1973 Membership Meeting, were distributed to the Board for the Directors' examination prior to today's meeting. (See Appendix "D").

After some further discussion, motion was duly made and seconded to approve the bylaws as restated (Draft of December 10, 1973), and a copy was ordered sent to each member.

APPROVAL OF AUDITORS FOR 1974

Motion was made, seconded and carried to appoint Peat, Marwick,

Mitchell & Co. as auditors for the Lead Industries Association for the year 1974.

REPORT ON MEMBERSHIP

The Secretary reported that there had been no changes in membership since the Annual Meeting report. Current membership totaled 51 companies, as of December 12. The Executive Vice President noted that as previously mentioned, Bunker Hill had been approached several times and this would be continued at regular intervals.

The Secretary reported on a recent meeting of the Solder Manufacturers Association and their indicated willingness to become members of the Lead Industries Association. It is now proposed that they do so at the Annual Meeting in April. Also noted was the fact that Mr. R. A. Gardiner, who could not attend this Board Meeting, had been instrumental in urging that the Solder Association affiliate with LIA. The Secretary indicated he would discuss the mechanism for affiliation with legal counsel, but that he thought a similar arrangement could be made to the one that existed when the Metal Powder Industry was a part of LIA.

REPORT ON ANNUAL MEETING DATES

Mr. Robinson reported that the following dates and locations have been established for future Annual Meetings:

1974 - April 3-5 - Drake Hotel - Chicago, Illinois

1975 - April 1-3 - Royal York - Toronto, Canada

1976 - April 5-7 - Houston Oaks - Houston, Texas

1977 - April - Drake Hotel - Chicago, Illinois

1978 - Atlanta and New Orleans still possible

Mr. Robinson reported that he had looked into the possibility of Williamsburg, Virginia, for 1978, which is LIA's 50th Anniversary, but there are no facilities large enough.

NEW BUSINESS

Mr. Wallace noted that the ZI Board had voted to stop funding ZALIS after 1973 and asked for an expression of opinion from the LIA Board as to its attitude on ZALIS. After considerable discussion, during which Mr. Craig noted that a gradual reduction in such efforts was desirable because they had

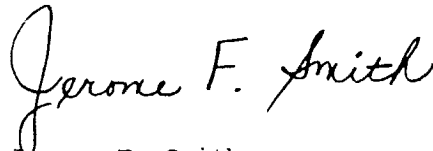
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originally been funded as "seed money", the opinion was expressed that ZALIS should be funded, however, at a reduced level.

ADJOURNMENT

There being no further business, the meeting was adjourned at 12:17 p.m.

Respectfully,

A handwritten signature in cursive script that reads "Jerome F. Smith". The signature is written in dark ink and is positioned above the printed name and title.

Jerome F. Smith
Secretary & General Manager

JFS:lm
Attachments
1-11-74

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