FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO. 615

DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR - TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			GRADE TOTAL		1														
	16	1050	200 TRANSFORM INERTEEN PPO																
2831	J000335		A C SUPPLY CO INC	0001	1	1													
2906	J002130		ACE TRANSFORMER SERV CO		1														
2831	G007568		AJAX MAGNETHERMIC WARREN				1									1			
4402	G010400		ALCAN ALUMINUM CORPORATI				6								6				
0832	J012253		ALLEN ELECTRIC COMPANY		1														
4405	G013680		ALLIED ELEC SUPP & SERV				1		1										
1631	A014014		ALLIS CHALMERS PITTS PA	1500	1669	1500	2028	105	413	294	1	1	102	102	203	101	201	102	302
0832	A015850		ALUMINUM COMPANY				1							1					
4105	G026440		AMERICAN PIPE &				1												1
4411	G026563		AM POTASH & CH LOS ANG	0001		1													
1018	J030845		ANACONDA WIRE MUSKEGON																
2730	J035932		ARCHIABLE ELECTRIC CO																
2332	J037513		ARMCO STEEL KANSAS CITY																
1540	A045800		ATLANTIC REF CO PHILA				1				1								
2332	G052731		BAKER ELECTRIC CO				1										1		
1505	J054998		BALTIMORE GAS AND ELEC		2		1								1			-	
1109	J068600		BELL TELEPHONE LABS		1														
1601	J075050		BETHLEHEM STEEL CORP		1														
1505	G080542		BLACK & DECKER MFG CO																
4105	A086735		BOEING AIRPLANE SEATTLE				1											1	
2332	J088054		BONNE TERRE FARMING		1														
2730	J088640		BOONE COUNTY COAL CORP		2														
4305	J095780		BRAYER ELECTRIC COMPANY	0000	5	12													
0832	G102529		BROWN & ROOT NORTHROP				1				1								
1505	G105843		BUDD CO PHOENIXVILLE PA																
2730	J109629		BURROUGHS ELEC CO INC	0014	5	14	2								2				
4405	J114577		U OF CALIF SANTA BARBARA																
4305	G114580		U OF CAL ACCT DEP BERKLY							1	1								
0306	J140153		CHICAGO ELECTRIC CO	0002	1	2													
1505	J144347		CHRYSLER NEWARK DEL		1														
4405	G144348		CHRYSLER CORP LOS ANG																
2730	J145064		CINCINNATTI IND INC																
2332	G167345		COLORADO FUEL PU BLO COL																
1505	J167346		COLO FUEL & IRON TRENTON		2														
4405	G168012		COLUMBIA BRDCASTING SYST				1												
0703	G174071		CONN LIGHT & POW BERLIN				1			1									
0705	J174072		CONN LIGHT&POW HARTFORD																
1005	A175025		CONSOLIDATED GAS & ELEC																
2730	G176808		CONTINENTAL ELECTRIC				1									1			
0302	G179649		CORN PROD CO ARGO ILL																

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