

1 union membership will no doubt cause an increasing
2 amount of alarm throughout the country as to the
3 health hazard.

4 All of this, in my opinion, emphasizes the
5 need for the immediate application of recommendations
6 made in our report of January 15, 1945.

7 In a nutshell, the recommendations were that
8 every branch sales office should be in intimate and
9 frequent contact with all business agents and their
10 sales territory.

11 The relationship should be sufficiently
12 close so that the branch manager or the industrial
13 salesman would require immediate knowledge of unrest
14 brewing in the local which might spread throughout the
15 United States.

16 All business agents are either sales assets
17 or sales liabilities. If the business agent is a
18 friend of the industrial salesman, he will inform him
19 of impending trouble, signed Ira Brought.

20 Are we stopping at 4:15, Your Honor?

21 THE COURT: Yes.