

B1131-A DIRECT =2
01/22/73

ORGANIC DIVISION FUNCTIONAL FLUIDS
PRODUCT/CUSTOMER SALES REPORT

FOR 1969

PAGE 70

-IN THOUSANDS OF POUNDS AND DOLLARS-

MAJOR GROUP	SUB GROUP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJOR-GRD.-GP
		TOTAL PRODUCT * * * * * LB		.227		.097	.027	.027										.043	6126-358-11
		* * * * * \$		2.10		.390	.258	.250										.398	
		MRS-661																	6129-651-11
1130		UNIT AIRCRAFT CORP E HARTFORD CT		9.50															00152005
		TOTAL PRODUCT * * * * * LB		9.50															6129-651-11
		* * * * * \$		2.72															
		HYDRAUL 90 PYDRAUL 90																	6123-090-11
1131		AIR PRODUCTS & CH CRESTHTON PA	12.0																00178039
1130		MOBIL OIL DIV PAULSBORO NJ				.050	.050												10054370
1130		MOBIL OIL BROOKLYN NY		.050															10054362
1131		RUST ENGINEERING CO CANTON OH		1.50															00155985
1131		TAYLOR WINEFIELD CORP WARREN OH		.100															10078032
1134		U S STEEL GARY INDIANA		5.50															10085330
		TOTAL PRODUCT * * * * * LB	12.0	7.15		.050	.050												6123-090-11
		* * * * * \$	2.78	1.93		.015	.015												
		PYDRAUL 135 PYDRAUL 135																	4592-135-11
		CLAIM ACCOUNT		7.09															00156361
		INVENTORY ADJUSTMENTS		.001			.538			.002									00197777
1130		ALAN WOOD STEEL CONSUMHOCKEN P	4.00	5.38	4.00							1.08							10091284
1133		ALLIED MACHINE OMOSSO MICHIGAN				1.08							1.08						00212288
1131		ALUMINUM CO NEW KENSINGTON PA				.099											.099		10002885
1132		AM POTASH - CH HAMILTON MI		.050															10004853
1132		AM SMELTING HOUSTON TX		.538															10004977
1132		ANACONDA INC COLUMBIA FALLS MT	20.0		3.00														00187720
1153		ARMCO STEEL ASHLAND KY	45.0	51.1	45.0	45.7	2.7	5.4		5.4				5.4	10.8		5.4	10.8	10006171
1132		ARMCO STEEL KANSAS CITY MO	100	6.46	100	5.38				.54	1.08	1.08	1.08	.54		1.08			10006198
1153		ARMCO STEEL MIDDLETOWN OH				22.6				2.15	8.61		6.46	5.38					10006228
1132		ARMCO STEEL HOUSTON TX	100	112	100	136	29.0				28.3				29.4	5.4	44.3		10006279
1132		ARMCO STEEL HOUSTON TEXAS				29.5						29.5							00210528
		PARENT CUST. TOT-ARMCO STEEL MID	245	170	245	240	31.7	5.4		8.1	38.0	1.1	37.0	11.3	40.2	6.5	49.7	10.8	10006228
1153		ASHLAND CHEM HOUST BELPRE OH				2.15					.538		.538	.538	.538				00110221
1156		BETHLEHEM STEEL SEATTLE WA	40.0	1.61															10009596
1153		BRUNSWICK CORP MUSKOGON MI				.198		.198											10012082
1134		CALUMET STEEL CHIC HTS IL				27.4		2.69		1.08	3.77	1.08	3.23		5.38	3.23	4.30	2.69	10013194
1131		CARBORUNDUM CO FALCONER NY				1.08								1.08					00158100