

March 13, 1968

Armstrong Contracting & Supply Corporation
120 North Line Street
Lancaster, Pennsylvania

Attn: Mr. George Follmer, Manager
Purchasing Department

Gentlemen:

The attached revised Merchandising Policies and Price Lists are being mailed to all of our customers today. The cover letters to each explain the changes which will take place in our policy and pricing, effective May 12, 1968.

Please accept this letter as notice to you of revision of our price structure for your Armstrong LX Insulation, effective May 12, 1968.

Very truly yours,

R. Y. Camble, Sales Manager
Fabco Industrial Products Division

RFC/lu
Attachments

cc: F. A. Nordstrom, Agreement File, Vault File