

CC: A. L. Meyer - Ardmore
R. Smith - Ardmore (Legal Dept.)
J. DiLorenzo - Akron Plant

PLAINTIFF'S EXHIBIT

GP-2125

August 25, 1961

Mr. E. A. Fennison
Gypsum Products Manager
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Denny:

Confirming some telephone conversations recently, we would make available to you Bestwall Lite Acoustical Plaster out of the Akron, New York Plant at \$1.97 per 40 lb. bag in the white color and in the ultra white at \$2.30 per 40 lb. bag.

These prices are FOB Akron subject only to a 2% discount for payment by the tenth of the month following shipment. Material will be available in Bestwall bags only. A minimum order of either item would be two tons.

Please be sure the plant is given notice immediately on your making a sale of large quantities of the material to be sure they can make deliveries at the stipulated time.

Very truly yours,

BESTWALL CERTAIN-TEED SALES CORP.

G. H. Abbey
Merchandise Manager - Gypsum

CFA:rk

P. S. This confirms the telephone information that should have been given to you at the Grand Rapids Plant at the time of your meeting and later was given to Mr. Marian.

8/28/61
W. L. L. C. O. Y.

SGP 0024671