

White - Study File
Pink - Division File
Yellow - Division File
Green - Originator

SAVINGS/ACCOMPLISHMENT REPORT

FILE: A-PAINT

Commodity (s) Liq. Resin & Coatings
Volume (s) 7.6MM lbs./Yr.
Origin (s) Chicago
Destination (s) Various
Department (s) F&FP
Type of Movement: Existing X Spot _____ New _____
Volume (s) confirmed by C. D. Robertson, F&FP, Wilm.

Dates
Submitted 4-28-83
Effective 5-12-83
File Nos.
PD _____ Proj. _____
RA _____ RP _____
Docket
NO. _____ Subj. _____
Control Log No.

Discussion (include description of situation that was changed, basis for rate adjustment, mode change, special conditions, etc)

Chicago plant ships resins & can coatings in bulk in tank trucks to other F&FP plants and customers. These products are not water soluble and require special cleaning of tank units by the carrier. Quality Carriers has ~~FM~~ proven to be superior carrier in providing service and is preferred by plant, however, recent rate reductions by competing carriers offered significant freight savings in changing carriers. We were successful in using this competition to negotiate reduced rates via Quality Carriers to major destinations. Savings shown below are calculated on FMS reported volume at reduced rates to involved destinations.

SUMMARY CALCULATION (Annual unless otherwise stated)

Rate Information:	Before	After	Reduction (Increase)
Type	_____	_____	_____
\$/Unit	\$ _____	\$ _____	\$ _____
Sub-total (Rate only)	\$ <u>271.3</u>	\$ <u>229.3</u>	\$ <u>42.0</u>
Total Operating Cost (Including Rate) (See detail attached)	\$ _____	\$ _____	\$ _____
Total Investment (See detail attached)	\$ _____	\$ _____	\$ _____

Type Report:

Savings:

Reduction _____
Prevented Increase _____
Accomplishment X _____
Other _____

For Account of:

	%
Du Pont	<u>100</u>
Subsidiary	_____
Customer	_____
Supplier	_____

Prepared by: C. E. Forsha Other Depts. participating _____

Departmental Approvals:
C. E. Forsha
W. V. Kasper
M. J. Rummel
R. Hend