

TRADE NAME: SANI-FLAT STIPPLING  
CATEGORY: INTERIOR FLAT WALL PAINT

COLOR: WHITE  
QUALITY: FIRST

PIGMENT: 71.0 % LBS. GAL. YIELD UNIT COST TOTAL COST

|                     |     |       |           |           |
|---------------------|-----|-------|-----------|-----------|
| Lithopone           | 950 | 26.50 | .0425 lb. | \$ 40.375 |
| Asbestine           | 300 | 12.63 | .98 cwt.  | 2.94      |
|                     |     |       |           |           |
| VEHICLE 29.0 %      |     |       |           |           |
| Stearate Jelly      | 40  | 5.7   | 3.24 cwt. | 1.296     |
| Refined Linseed Oil | 217 | 28.0  | .144 lb.  | 31.248    |
| #44                 | 44  | 6.0   | .73 gal.  | 4.38      |
| Varsol              | 170 | 26.0  | .10 "     | 2.60      |
| #85-L               | 45  | 6.0   | .48 "     | 2.88      |

CALCULATED YIELD 1766 110.83 \$ 85.719

MANUFACTURED LOSS 3.5 %

ACTUAL YIELD 107 gals.

COST ANALYSIS:

MATERIAL COST PER GAL., OR LB. (TOTAL COST DIVIDED BY ACTUAL YIELD).....801  
DIRECT LABOR COST PER GAL., OR LB. ....0628  
FACTORY OVERHEAD PER GAL., OR LB. ....0644  
BULK COST PER GAL., OR LB. ....9282  
COMPLETE PACKAGE COST PER GAL., OR LB. (CONTAINER PLUS FILLING EXPENSE).....133  
FACTORY COST IN PACKAGE PER GAL., OR LB. ....1.07

PRICES

SHOW THE HIGHEST NET UNIT PRICE WHICH WAS CHARGED OR WHICH WOULD HAVE BEEN CHARGED IN MARCH 1942, TO EACH OF THE FOLLOWING TYPES OF BUYERS OR TRANSFEREES:

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET  
(B) TO AN INDEPENDENT WHOLESALER  
(C) BY COMPANY CONTROLLED OUTLET TO RETAIL CUSTOMER  
(D) TO AN INDEPENDENT RETAILER (DEALER)  
(E) TO OTHER (SPECIFY)

|       |      |
|-------|------|
| _____ | 1.30 |
| _____ |      |
| _____ | 1.62 |
| _____ |      |