

PLAINTIFF'S
EXHIBIT
JM-1616

" FROM METALS RESERVE

Your 1437 of March 26, contract has now been received from Raw Asbestos Distributors. It is not acceptable in this form to Metals Reserve since it provides for arbitration in Great Britain and is subject to English law. Other Metals Reserve contracts for South African supplies do not contain these features. It is suggested that Raw Asbestos Distributors name an agent in United States to act in this matter.

Other points raised by Metals Reserve include (1) provision for payment in U.S. currency is desired rather than sterling (the rate of exchange should be fixed thus eliminating substitute option on Rhodesian currency); (2) option to cancel unshipped balances under contract should rest with buyer rather than with seller; (3) some provision should be made for deliveries in minimum lots of, say, 100 tons and it is preferred that deliveries should be evenly spaced through the year; (4) provision should be made for sampling and inspection by an independent inspector acceptable to both parties; (5) agent in U.S. should have authority to receive payment, which it is suggested should be 80% against advice of shipping and balance on arrival and inspection; and (6) approximate date of first shipment should be indicated.

No question is raised as to the price or quantity."