

REPORT ON AIA MEETING/MINNEAPOLIS, MINN.
AMERICAN INDUSTRIAL HYGIENE CONFERENCE - June 4,5,6,1975

AIA/NA Meeting held in Minneapolis in conjunction with AIHC to enable all members to attend both meetings. Highlights of AIA meeting was conference with Alex Cross (Cape) and Doctors Wright and Kotin.

Other contacts at meeting:

CAPCO/Horace Beasley

Announced price increase of 20% on Blue asbestos, which received very cool reception. Beasley commented they would no longer be competitive with cast iron pipe, further complicating sales in an already depressed market. Also advised that PVC sales were off 80% this year to date.

ATLAS ASBESTOS/George Barge

Discussed disposal of 14 pallets Blue delivered in error to Atlas. George had learned of price increase but had not received actual figures. Barge now advises he feels Canadian Government will eventually ban Blue asbestos, stating issue has become a political football. General feeling is that if Canadian Chrysotile strike is not settled in next two/three weeks it could last until September.

UNION CARBIDE/Jim Thurber

Discussed UC's program of palletizing Chrysotile asbestos. Jim states they are rather disappointed with sales, which are presently limited to the paper industry. Apparent problems customers with proper equipment to use pallets. He was not too optimistic as to the future of this operation.

CERTAINTIED/Tom Dougherty

Tom advises they are now using Russian Chrysotile (8,000 ton contract) and Central's ML6 Blue (4,000 ton contract) to produce a/c pipe. Tom complained bitterly about Blue price increase by Central. Russian fibre is apparently competitive. They anticipate further price increases from Canadian Chrysotile producers when strike is settled. Russian fibre is received in containers -- all grades mixed together.