

GEORGIA-PACIFIC CORPORATION
BESTWALL GYPSUM DIVISION

July 21, 1967

General Sales Bulletin # 25-67

Subject: Monolithic Type Vinyl
Surfaced Wallboard

To: See Below

By: O. E. Burch:dm

All of you are aware of the great deal of promotion by National Gypsum Company on their seamless vinyl surfaced gypsum wallboard, which they have named "Monolithic Wall".

National Gypsum Company claims a flame spread rating of 20. At the present time, we have no vinyl product with a flame spread rating of 20. Eternawall has a flame spread rating of 30.

Be careful when you are competing against a National Gypsum Company's specification since they manufacture their monolithic vinyl with a flame spread of 20 and also have a regular vinyl product with a flame spread of 35. Many jobs are being sold by National on the basis of having a 20 flame spread rating, but the material supplied is the regular vinyl with the beveled edge which has the higher flame spread.

However, we don't want to become involved in a situation where the specifications require a 20 flame spread rating, since our material will not meet this requirement.

Our laboratory is presently scheduling tests in an attempt to achieve a lower flame spread rating.

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SGP 0025721