

From: Tatulyan, Kevin
Sent: Fri, 21 Mar 2025 23:01:02 +0000
To: Rob Jennings
Subject: RE: Introduction Post CERAWeek

Rob,

Thank you so much for sending this over. I really appreciate it! This is very helpful.

I look forward to reviewing the information and chatting more over coffee at a convenient time.

Thank you again and have a great weekend!

Best,

Kevin Tatulyan

From: Rob Jennings <JenningsR@api.org>
Sent: Friday, March 21, 2025 9:42 AM
To: Tatulyan, Kevin <kevin.tatulyan@hq.doe.gov>
Subject: [EXTERNAL] RE: Introduction Post CERAWeek

Kevin— my sincere apologies for the delay here – I had to head straight back to Houston this week so I've been spotty on email.

It was great to meet you at CERA last week and thanks for the follow-up. In terms of materials, I'm attaching a presentation I gave in the fall on the state of U.S. natural gas markets that should be an interesting read for you. A couple key themes for us at the moment:

- About 35% of US natural gas goes into the power sector (by far the largest share), and with the advent of data centers and a re-shoring of manufacturing, electricity demand is slated to grow rapidly over the next decade. We view this as a big opportunity for natural gas – more gas-fired power plants to meet rising demand – but there some hurdles we need to overcome, including getting pipelines built and navigating some market issues that make it difficult to build new gas plants.
- On the LNG side, the Biden LNG permitting pause is lifted and Pres. Trump is greenlighting facilities that have been stuck in limbo years. Our big challenge, however, is regulations out of Europe that are making it difficult for our members to sign long-term contracts to sell LNG. The EU methane regulation and the CSDDD/CSRD regs are some of the key issues.
- Bottom line is that natural gas has a great opportunity and the US is fortunate to be the top producer of it, so we're looking to make sure we remove any unnecessary barriers to get it moving

Happy to chat more about this anytime – it would be good to get together to discuss more.

Have a great weekend and feel free to shoot me a text anytime, thanks!

Rob

Rob Jennings

Vice President

Natural Gas Markets

American Petroleum Institute

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jenningsr@api.org

From: Tatulyan, Kevin <kevin.tatulyan@hq.doe.gov>

Sent: Monday, March 17, 2025 8:23 AM

To: Rob Jennings <JenningsR@api.org>

Subject: Introduction Post CERAWeek

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Hi Rob,

Good morning! I wanted to follow up on our conversation at CERAWeek. We met at the partner reception, where I mentioned my interest in learning more about the natural gas market and any materials you could share.

I would love to stay in touch and learn more about the work you do. Looking forward to connecting again soon!

Best,

Kevin Tatulyan

(Office of the Undersecretary, Acting U/S Steven Winberg)

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