

cc: Mr. Malcolm Roy - Ardmore
Mr. W. A. McCaskill - Ardmore
Mr. A. E. Loyer - Ardmore
Mr. E. J. Wilson - Ardmore
Mr. J. Smith - Ardmore (Legal Dept.)
Mr. J. L. Grove - Gold
Mr. J. W. Richards - Sigurd

THIS COPY FOR

PLAINTIFF'S EXHIBIT

GP-1843

August 26, 1963

Mr. J. A. Marian
Olympic Products Manager
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Joe:

In reviewing the shipments of Olympic Board Products from the Sigurd Plant for the month of August, we wish to inform you that shipments to Johns-Manville accounts totaled 2,170,435 sq. ft. through August 23rd. This represents 17 shipping days or 128,000 sq. ft. per day. It is possible at this rate, to exceed the contract maximum before the end of the month.

This letter is written to call your attention to the continued excessive demand on the Sigurd Plant by Johns-Manville. As of the day on which the plant records indicate 2,100,000 sq. ft. have been shipped to Johns-Manville accounts, the plant may ship on further Johns-Manville orders in excess of the contract maximum if possible, and if material and equipment are available, after Instemill orders have been arranged for each day.

The Manufacturing Plant personnel are doing everything possible to get maximum production out of the plant facilities and to satisfy both Instemill and Johns-Manville customers to the fullest extent possible. There is no question that the efforts of the Johns-Manville Sales Organization, in holding the sales volume out of the Sigurd Plant to the highest level, are appreciated.

Very truly yours,

INSTEMILL CHESTNUT-PINE SALES CORPORATION

E. SIERS
Merchandise Manager
Olympic & Installation

file

RS/ocf

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