

ILLINOIS PAINT WORKS
GRADE SPECIFICATIONS
AND COST ANALYSIS

QUALITY MIXED LONGLIFE HOUSE PAINT
EXTERIOR HOUSE PAINT
WHITE
1243
2nd QUALITY

	LB.	YIELD IN GALS.	UNIT COST	TOTAL COST
<u>PIGMENT 66%</u>				
Lead Sulphate	510	9.6	7.40 cwt.	37.74
35% Leaded Zinc Oxide	395	7.9	6.89 "	27.22
Asbestine	226	9.5	1.09 "	2.46
<u>VEHICLE 34%</u>				
Raw Linseed Oil	500	64.4	10.67 "	53.35
Driers	28	3.9	.34 Gal.	1.33
Mineral Spirits	46	6.7	.08 "	.54
Calculated Yield	1705	102.0		
Mfg. Loss 2%		2.0		
Actual Yield		100.0		122.64

COST ANALYSIS

Material Cost Per Gallon	1.226
Direct Labor	.024
Factory Overhead	.117
Bulk Cost	1.367
Package Coat	.183

Factory Cost per Gallon in Package 1.55

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET
(B) TO AN INDEPENDENT WHOLESALER
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER
(D) TO AN INDEPENDENT RETAILER (DEALER)
(E) TO OTHER (SPECIFY) - PARENT CORPORATION OUTLETS

\$ _____

1.55