

CC: Order Dept.
Accounting Dept.
Mrs. Meta Block
Legal Dept.

Hammond, Indiana

Sept. 29, 1950

Mr. E.R. Howell
3478 Bewick Street
Detroit, Michigan

Dear Mr. Howell:

Effective November 1, 1950, our future sales representation will be made by representatives from our Hammond office. Our sales agency agreement with you for the distribution of Metrox Litharge and Red Lead, as covered by our agreement under date of November 15, 1945 for the distribution in the Detroit Area, will be cancelled at the end of business on October 31, 1950.

You will receive commission on all sales and shipments up to and including October 31, 1950.

We feel that our products need specialized sales representation and the change is not only being made in the Detroit Area, but also throughout the country.

We indeed value our association with you very highly and appreciate the good work you have done for us in the past. If our plans do not materialize as anticipated, we do hope it will be possible for us to again call upon our friends for their assistance in the distribution of our products.

The next time I am in Detroit, I will drop in and go into this situation more at length; however, in the meantime, I would appreciate an acknowledgment of this letter.

With best personal regards and all good wishes,
we remain

Yours very truly,

W. C. RODDY

WCR:MEB

CANCELLED

C. C. Q.
OCT 2- 1950

GLD010828