

PEARSON'S ADVERTISER

JAP-A-LAC

REG. U. S. PAT. OFF.
"WEARS LIKE IRON"
A HIGH GRADE AND STAIN
VARNISH COMBINED



YES—IT'S JAP-A-LAC!

There is only one JAP-A-LAC—it is put up in Green Labeled cans and is easily distinguished by the trade-marked name.

There are 16 beautiful colors, for refinishing everything about the home, from cellar to garret. All articles of wood or metal should be JAP-A-LAC-ED as soon as they become scuffed or rusty looking.

Floors, Interior Woodwork, Weather-Beaten Doors, Chairs, Tables, Andirons, Gas Fixtures and a thousand other things can be kept looking like new by the use of JAP-A-LAC.

Get a can today, of any color you desire, and prove to yourself the wonderful results it produces.

For Sale by Paint, Hardware, and Drug Dealers. All sizes from 15c to \$2.50

A WARNING AGAINST THE DEALER WHO TRIES TO SUBSTITUTE.

If your dealer offers you a substitute, say to him: "No, thank you; I want what I asked for. Good-bye."

Trade with the dealer who gives you what you ask for. That's JAP-A-LAC.

Write for beautiful illustrated booklet, and interesting color card. FREE for the asking.

If building, write for our complete Finishing Specifications. They will be mailed free. Our Architectural Green Label Varnishes are of the highest quality.

The Glidden Varnish Co.

990 Rockefeller Bldg., Cleveland, O.

If YOUR dealer does not keep JAP-A-LAC, send us his name and he (except for Gold, which is 2c) to cover cost of mailing, and we will send FREE Sample (quarter pint can), to any point in the U. S.