

May 25, 1984

PLAINTIFF'S EXHIBIT

SH-2544

Vic Ashe

With your concurrence I would like to assess the cost benefit of this approach. On the surface it looks very good and may even minimize the use of the wet method. If you're interested a field test can be arranged if you can volunteer somebody to work with us. Please advise.

cc: J. Woods
M.E. Davison
ECB Satellite
PJS Chron

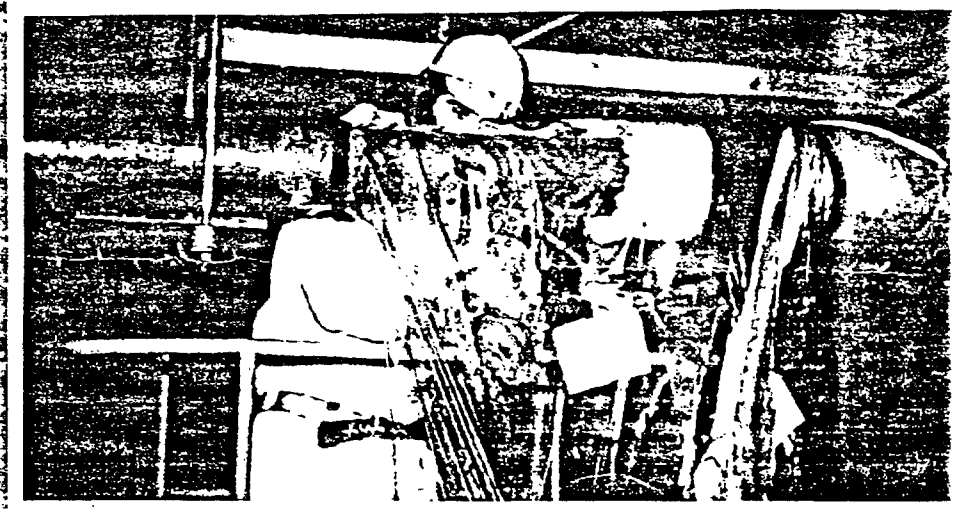
Phil

P. J. SNYDER

LAM 001621

DPMC-17317

SAFE-T-STRIP



A Breakthrough in Asbestos Removal Technology



LAM 001622

DPMC-17318

HAZARDS OF ASBESTOS INSULATION IN BUILDINGS

All governmental agencies in the United States and Canada recognise there is a hazard to anyone inhaling airborne asbestos fibres. Persons exposed to asbestos have an increased risk of developing lung cancer, asbestosis and mesothelioma.

Although the use of friable asbestos containing materials has virtually been eliminated in new construction, many existing buildings contain these materials, examples being: sprayed fireproofing on columns, decks and beams; sprayed thermal and acoustic insulation; pipe and boiler insulation. Most pipe and boiler insulation applied during the period 1925 to 1975 contains friable asbestos. This pipe insulation is more widespread than sprayed materials and it is of an age that requires maintenance or replacement.

Stringent government regulations, safety hazards to employees and visible liability to employers have prompted many building owners to remove all asbestos containing pipe insulation from their building or workplaces. Safe-T-Strip provides a cost and time saving breakthrough in this work.

COMPARISON OF METHODS OF REMOVAL

Conventional

Under existing or proposed regulations, removal of pipe insulation containing asbestos is an involved procedure. This is fully justified by overwhelming evidence that aged and deteriorating insulation can cause higher fibre levels in the air, than the levels encountered in handling newer materials. The regulations are designed to meet the worst conditions. They require that:

- the work area be isolated with temporary framing and plastic sheeting. Frequently, the enclosed area must be maintained at a negative pressure.
- workers must wear disposable coveralls, expensive respirators and be supplied with shower facilities.
- all insulation must be saturated prior to removal to minimize dust. This is difficult with jacketed and/or multilayer insulation.
- air monitoring must be performed inside and outside of the work area.
- there must be multiple cleaning procedures prior to removing the enclosure.
- asbestos waste must be carefully disposed of in approved containers and in designated land fill sites.
- these precautions required by law are very time consuming and necessitate the disruption of normal building activities. This is often the greatest element of cost in removing the hazard.
- In addition, since specialized equipment and training are required, even minor pipe removal jobs require a specialist contractor. Safe-T-Strip effectively solves these problems.

SAFE-T-STRIP

The Cost-Effective Solution

Safe-T-Strip has been developed to provide a safe method of removing potentially hazardous pipe insulation without incurring the inconvenience and costly requirements of conventional methods.

Safe-T-Strip is a clear heavy gauge polyvinyl chloride (PVC) zippered shroud or bag which isolates the insulation to be removed. Capacity varies by pipe size and thickness, but in the smaller sizes, the bag can hold up to 33 feet (10 metres) of pipe insulation. Safe-T-Strip is manufactured in three (3) standard sizes, for outer diameter of insulation of 6", 10" and 14" (15cm, 25cm, 36cm), with custom sizes available on request. There are four basic designs for horizontal pipes, vertical pipes, tees and valves. Other configurations can be provided as "specials".

Here are a few of the many advantages of using Safe-T-Strip over conventional methods:

- Safe-T-Strip completely seals off the immediate work area and localizes the potential hazard.
- Safe-T-Strip in position forms a tight seal, therefore eliminating the need for negative pressure.
- All personnel in the area are protected by Safe-T-Strip without the need for masks or protective clothing.
- Safe-T-Strip is a disposable container. The asbestos waste material is safely and easily handled for transporting to an approved land fill site.
- Normal operations in the area can continue without interruption.
- The safe use of Safe-T-Strip by semi-skilled personnel can be achieved after a brief instruction.
- Safe-T-Strip can be efficiently used by a single worker without assistance.

SAFE-T-STRIP
is the best solution available!

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HOW TO USE SAFE-T-STRIP



1 Open zipper. Place all tools required to remove the insulation in the tool pouch. Wrap Safe-T-Strip around pipe and close zipper.



2 Fit the cloth straps around pipe and tighten to seal.



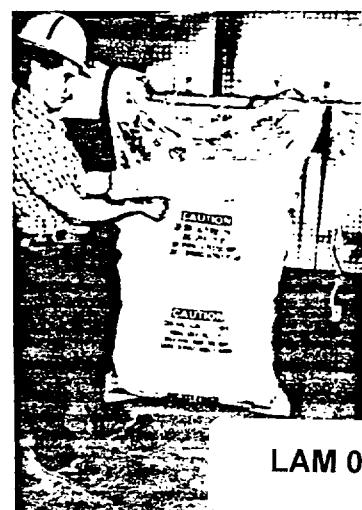
3 Place hands in gloves, obtain tools and cut insulation at each side of bag. Cut wires or straps, strip insulation and drop into lower portion of bag.

THE SAFE-T-STRIP METHOD OF PIPE INSULATION REMOVAL IS A SAFE, SPEEDY AND SIMPLE TECHNIQUE. FOLLOW THE INSTRUCTIONS CAREFULLY:

4 Wash down pipe surface, exposed ends of insulation and upper area of the shroud by inserting nozzle of spray pump in valve provided. Wet the surface of the waste insulation.

5 Loosen shoulder straps, slide bag along pipe, tighten straps in place and strip next length of insulation. The Safe-T-Strip zipper allows the shroud to progress past hangers or cross joints without removing from pipe.

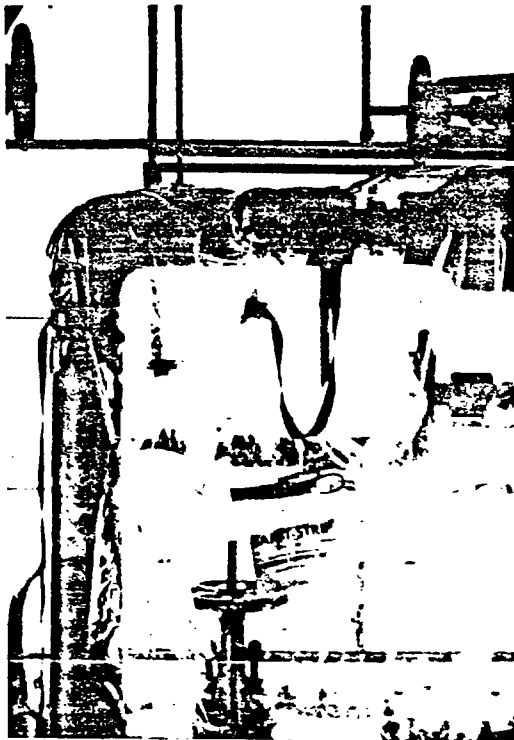
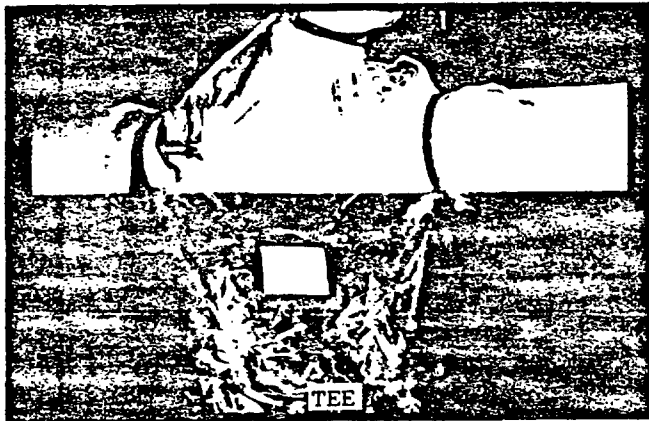
6 When full, Safe-T-Strip containing waste must then be prepared for disposal. Pull suitable 6 mil garbage bag up over Safe-T-Strip. Release one strap and wash tools before removing from bag. Place tools in water. Release second strap and zipper. Seal the garbage bag and affix tag.



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Asbequard Equipment Inc. warrants the product to be free from defects only when used in accordance with the instructions. It is not to be used in direct contact with temperatures over 156° F (69° C).

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The procedures are similar for vertical pipes, valves and tees. Safe-T-Strip designed for valves and tees includes an internal zip lock fastener (optional on horizontals and verticals) to effectively seal the waste material in the lower bag. This feature allows use of Safe-T-Strip in more than one location.

ASBESTOS CONTROL

ENCAPSULATION CONSULTING REMOVAL

ABSCON*

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DOLAN DESIGNS, INC.
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Denver, CO 80220

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DISTRIBUTOR

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DPMC-17321



6801 East Eleventh Avenue

Denver, Colorado 80220

Area Code 303
Phone: 388-4965SAFE-T-STRIP Pricing, May 1, 1984

6" Horizontal	\$41.50	6" Vertical w/zip lock	\$64.00
10"	46.75	10"	65.75
14"	48.50	14"	67.50
6" Horizontal w/zip lock	48.50	6" Valve w/zip lock	54.50
10"	51.50	10"	58.75
14"	54.50	14"	73.50
6" Tee w/zip lock	77.75		
10"	82.00		
14"	93.25		

SAFE-T-STRIP Accessories, May 1, 1984

Shoulder Straps (sold in sets of 2)	30"	\$10.50
	60"	14.90
Flexisaw (sold in pkgs)	16"	6.00
	20"	9.00
	24"	9.00

6 mil Yellow Polyethelene Bags 35" x 60" marked as follows:

CAUTION

Contains Asbestos FibersAvoid Creating DustBreathing Asbestos May Cause Serious Bodily
Harm

Packaging - Rolls (perforated) of 75 Bags per Roll \$93.75 per roll

Prices F.O.B. Denver

State and local taxes extra

Prices subject to change without notice

Terms: 1% - 10 days
Net - 30 daysAlso Available: 35" x 40" Disposable printed Bags
48" x 60" Disposable printed Bags
Wetting Agents

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