PLAINTIFF'S
EXHIBIT
GF-1383

VERMONT ASBESTOS GROUP, Inc.

VAG

P. O. BOX 70
HYDE PARK, VERMONT 05655
(802) 635-2311

May 13, 1977

Mr. B. J. Jast
GAF Corporation
1361 Alps Road
Wayne, N.J. 05470

Dear Mr. Jast:

Enclosed is the information requested on shipments of Vermont Fiber to GAF plants.

For the years 1973 and 1974, the total tonnage to each plant for the year was proportioned by the number of months for the price change in effect. For example, 1056 tons of 4T were shipped in 1973; 900 to South Bound Brook and 156 to Mobile. One price was in effect for 10 months (January through October) and another for 2 months (November and December). 10/12 of the tonnage shipped to South Bound Brook and 10/12 of the tonnage shipped to Mobile were taken for the first price period. Similarly, 2/12 of the tonnage for each was taken for the second price period. These amounts with the price in effect in each period were used to determine the total value for that period.

During 1973, some special prices were established for the AC plants for 4T and 5R to meet price of delivered fiber value to the various plants.

Prior to 1973, fiber was generally transferred at list less 5% for 4, 5 and 6 group fibers and list less 10% for 7 group.

From May 1974 on all fiber has been transferred or sold at list less 5%.

Copies of Price Lists are enclosed.

We hope this gives you the information which you require.

Yours very truly,

J. K. Gilmore
Sales Manager

JKG/jb
Encl.