

Mr. P. C. Herzog

Dec. 27, 1962

Mr. H. M. Werner

COATINGS AND RESINS RESEARCH CENTER

cc: Mr. L. F. Wagner
Mr. E. Schulte
Dr. H. J. Kiefer
Mr. H. G. Hayward
Mr. E. P. Douglas

IMPORTED ZINC 30% LEAD

We agree that the prices which you quoted in your letter of November 5 on the above raw material would be rather low priced but please do not use any of this material in National Trade Sales products. One of the major differences in this type material is its variability of the reactive portion of the lead and until we have had considerably more experience in such lot to lot variations, we cannot consider it for use in stocked items.

P. C. Herzog

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