CC: A. L. Meyer - Ardmore
R. Smith - [illegible]re (Legal) THIS COPY FOR
K. A. McCaskill - Ardmore
G. E. Wilson - Paoli
J. B. Moss - Grand Rapids Plant

PLAINTIFF'S EXHIBIT

GP-1880

October 3, 1962

Mr. J. A. Merima
Gypsum Products Manager
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Joe:

Last Spring, after considerable discussion, Bestwall made available to Johns-Manville Agricultural Gypsum out of the Grand Rapids Plant in a special printed bag for a Johns-Manville Account, "Hitzelberger Feed and Supply Company". One of the factors involved was the necessity of obtaining special printed bags. Johns-Manville insisted this account would take a great deal of this material and indicated Bestwall could assume thirty-thousand (30,000) bags would be used in one years time.

This letter is being written as a matter of record of comments that have been made to the effect that only two car-loads of material have been shipped to the account; and as a result, there are a very great number of bags still in stock at the Grand Rapids Plant.

We trust that everything possible will be done to move this material during the late Winter and the Spring of 1963, when ordinarily there is an increase in the demand for Agricultural Gypsum.

Very truly yours,

BESTWALL GYPSUM-THEB SALES CORPORATION

C. E. Abbey
Administrative Assistant (to)
Director of Merchandising

CEA:rk

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