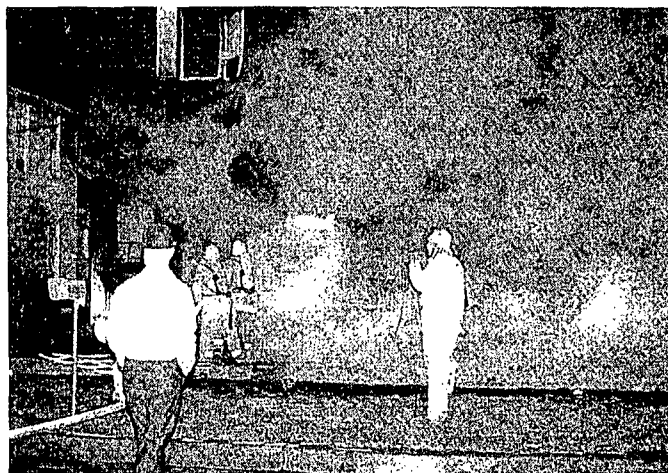


OLSON AND TENGLUND, INC. REOPENS IN NEW LOCATION

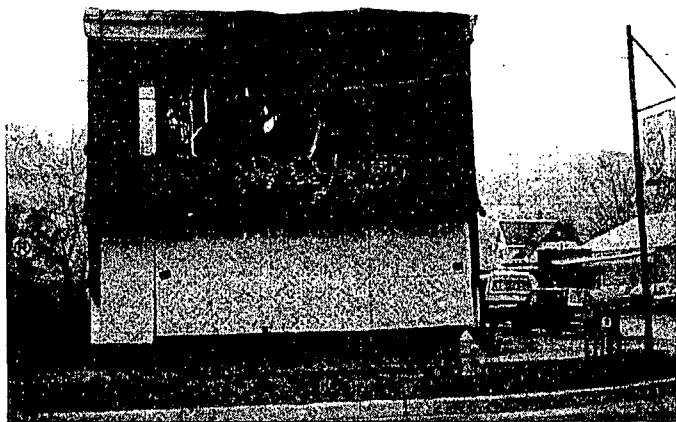
LESS THAN 24 HOURS AFTER FIRE!



The fire, which was reported at 12:04 a.m., raged on into the early hours of the morning, destroying the building and its inventory.



Store co-owner Menfred Tenglund (left front) watches as firemen attempt to control the blaze.



The building, constructed in 1885, was a total loss. Tenglund, however, plans to erect a new facility in its place within the next year.



By the next day, shelving and product had been moved into a building across the street from the gutted store, and Olson and Tenglund, Inc. was back in business.

Within all of NAPA, there is no higher priority than helping a jobber who has been struck by disaster. And perhaps there is no organization in American industry today that can react as quickly to such a disaster as NAPA.

At 12:04 a.m. on Wednesday, November 2, a fire at Olson & Tenglund, Inc. was reported to the Port Allegheny (Pennsylvania) Fire Department. The store is one of four co-owned by Menfred and Peg Tenglund and their daughter and son-in-law, Nancy and Arnie Bee. Tenglund, a NAPA Jobber since 1953, has been in the parts business since 1946.

Shortly after the fire broke out, Nancy Bee called Bill Spaulding, sales manager

at the NAPA Buffalo Distribution Center, which services Tenglund's stores. After that call, things began to happen — fast.

At 8:00 a.m. the next morning, representatives from the NAPA Buffalo Distribution Center were in Port Allegheny, visiting a building directly across the street from the burned-out store. By 9:30 a.m., floor plans had been drawn up to convert the building, which Tenglund also owns, into a new store. By 1:30 p.m., Arnie and Nancy Bee, along with a crew of NAPA D.C. and factory representatives, had removed two walls and emptied the building in preparation for the new shelving, which arrived with the help of another NAPA Jobber located in Warren, Pennsylvania, who transported

the shelving 50 miles to help complete the new store set-up.

At 5:00 p.m., the first stock shipment arrived from Buffalo; by 9:00 p.m., it was shelved. Meanwhile, the delivery truck had returned to Buffalo, reloaded and arrived in Port Allegheny early Thursday morning. Once that shipment was shelved, the truck made one more run to Buffalo — 100 miles each way — to complete the shipment of initial stock. Although the store was not "officially" open on Thursday, customers were served as NAPA representatives continued to check in stock and post it to cards. By noon on Friday, the store was back in operation and the NAPA crew returned to Buffalo.