

CC: Mr. R. Smith - Legal Dept.
Mr. A. E. Edmondson - Brunswick Plant
Mr. E. D. Hollingsworth - Paoli

THIS COPY FOR 2

BW
7/4/6

PLAINTIFF'S EXHIBIT

GP-1867

January 16, 1963

Mr. J. A. Marian, Product Manager
Johns-Manville Sales Corporation
22 East 40th Street
New York 16, New York

Dear Joe:

Recently you wrote and complained that the Brunswick Plant was not stocking J-W labeled Joint Treatment Products in sufficient quantities to give service on the orders being placed there. Attached hereto is a copy of a reply from the Brunswick Plant Manager, Mr. Edmondson, dated January 9, 1963, commenting on this matter. It would appear the two stories do not coincide.

As I mentioned so many times in the past, it is most difficult to properly analyze a general complaint. Please be sure your salesman give you specifics in the future, so that we can correct them where they are a just complaint on service.

Very truly yours,

NESTWALL CERTAIN-TEED SALES CORPORATION

G. E. Abbey
Director of Technical Services

CEA:mm
Attach.

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1/17/63

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