

Thompson Vita-Meter Corporation

A WHOLLY-OWNED SUBSIDIARY OF THOMPSON PRODUCTS, INC.

23555 EUCLID AVENUE

Cleveland 17, Ohio

PLEASE DIRECT REPLY TO
C. H. VAN HARTESVELDT
6402 CEDAR AVENUE
CLEVELAND 3, OHIO

April 4, 1949

Robert A. Kehoe, M. D.
University of Cincinnati
Kettering Laboratory of Applied Physiology
Eden Avenue
Cincinnati, Ohio

Dear Dr. Kehoe:

Attached is a check for \$5,000 and a letter of agreement extending our contract for another year. I believe the letter will be self-explanatory and we will be glad to have a signed copy returned for our files. *Check
sent to
Dr. Kehoe
4/6/49*

The report you requested on our total effort to date with respect to Vitane distribution and use is being prepared and will be forwarded to you shortly.

The Thompson Products, Inc. and Toledo Steel Products jobbers through whom the Vitameter and Vitane may ultimately be distributed over the country are continually requesting that a Vitameter be sent them for use and appraisal. As news of our increasing engineering and sales efforts reaches them they are more and more eager to try the product. To date we have sent them no Vitameters or Vitane but we would like to do so when the Cincinnati program is launched. It is natural for them to feel that an extension of our sales effort should at least include samples to them. The Vitameter and Vitane in quart-cans would be sent for their use on the same basis that many individuals will buy it in Cincinnati. However, in the case of our jobbers we will send along specific instructions on the hazards of the fluid.

There are about 3,000 automotive parts jobbers involved. All are tied to us commercially through a franchise agreement, and we would limit the sale to one unit per jobber. If you feel that such a step can safely be taken during the Cincinnati effort in conjunction with specific warnings on handling the fluid we will be glad to hear from you accordingly.

With best regards,

Very truly yours,

C. H. Van Hartesveldt

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