



August 8, 1973

PLAINTIFF'S EXHIBIT

Q-881

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RE: Flexiplug Ear Protectors

Corporate Safety has evaluated ear plugs represented by the attached leaflet and price schedule. These devices are recommended as efficient in noise reduction (attenuation) and comfortable to wear during an 8 hour work shift.

Flexiplug is a permanent type ear-insert designed to fit every size ear canal. It is no longer necessary to stock five different size ear plugs in order to fit all employees or individual users. The five different size flanges assure a comfortable and effective fit for all.

Flexiplugs are made of a soft, pliable, medical grade silicone. They are washable and can be sterilized in boiling water if necessary. They are non-sensitizing, non-irritating and provide average attenuation levels equal to most ear muffs available today.

A sample pair has been included with this memo.


E. K. Hamilton

EKH:sm
Enclosures

cc: Mr. A. P. Osti/File: Noise, Personal Protection

15943

New Flents[®] 5-in-1 Flexiplug[™] Ear Protectors

One ear plug
No need for two

Pre molded
Super soft silicone
Safe
Comfortable
Effective

#073 with Safety Cord

This new, exclusive Flents 5-flange design covers all ear plug sizes specified in Federal Supply Catalogue C6515-IL—from extra-small to extra-large.

New Flents Flexiplug Ear Protectors fit comfortably, allow equalization of ear canal pressure, protect effectively.

They are non-sensitizing and non-irritating, and they can be washed or sterilized.

TESTS CONDUCTED IN ACCORDANCE WITH ANSI STANDARD Z39.2-1971		
Frequency (cps)	Mean Sound Attenuation (dB)	Standard Deviation (dB)
125	18	6.2
250	21	5.3
500	24	6.5
1000	26	5.5
2000	28	7.2
3000	36	5.1
4000	36	5.0
6000	37	3.7
8000	34	6.4

Properly fitted ear plugs are essentially equal in attenuating ability to ear muffs, either is acceptable to the Department.

—Guidelines U.S. Department of Labor Bulletin 334

**PRODUCTS
CO. INC.**

Since 1927, The Hearing Protection Specialists

103 PARK AVENUE NEW YORK, N.Y. 10017 (212) 685-6161

*U.S. Patent Pending

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QUIET-DOWN® EAR PLUGS (Glass Down or Swedish Wool)**#060 Zippered polyethylene pouch with 3 gms. of material, enough for 8 to 10 pairs**

1 - 3 cartons of 48 pouches	\$.38 per pouch	\$18.24 per carton
4 - cartons of 48 pouches	.355 per pouch	17.04 per carton
1 bulk carton of 700 pouches	.335 per pouch	234.50 per carton
Standard carton contains 48 pouches		Bulk carton contains 700 pouches

#061 Bilsom Eardown, 3-gm. pocket pack in self-dispensing pack of 20

1 - 49 packs of 20 pocket packs	\$.36 per pocket pack
50 or more packs (1,000 pocket packs)	.33 per pocket pack
Standard carton contains 1,000 pocket packs	

#063 Glass Down, box of 10 pairs preshaped plugs in continuous strip (Bilsom Propp.)

20 - 200 boxes - \$.85 per box	400 - 1800 boxes - \$.80 per box
2000 boxes or more - \$.75 per box	

#065 Glass Down Dispenser Pack, 60-grams, material for 200 pairs

1 - 26 packs	\$ 5.80 per pack
1 - 5 cartons of 27 packs each	\$150.00 per carton
6 or more cartons of 27 packs each	\$145.00 per carton
Carton of 27 Dispenser Packs	

#069 Glass Down Dispenser

1 - 9 Dispensers, individually packed	\$26.00 each
10 or more Dispensers	\$25.00 each

FLEXIPLUG™ EAR PROTECTORS**#072 Five-flange, premolded, silicone plug, pair in snap-top box****#073 Five-flange, premolded, silicone plug, pair in snap-top box, with nylon safety cord**

	#072	#073
1 - 11 pairs	\$1.25	\$1.35
12 - 99 pairs	1.00	1.10
100 - 499 pairs	.75	.85
500 - 999 pairs	.70	.80
1,000 - 2,499 pairs	.60	.70

1 doz. pairs to a pack. Prices for 2,500 and over on request.

SILENTA® HEARING PROTECTORS (Reg. TM Exel Co.)**#080 U Universal Model****#080 N Behind-the-Neck Model**

1 - 11	\$6.25	1 - 11	\$5.00 each
12 or more	\$5.95	12 or more	\$4.50 each

Replacement Parts

#0801 Ring Ear Seal, self-sticking	\$.50 each	#0803 Rubber joint for Model N	\$.35 each
#0802 Foam cup lining	.20 each	#0804 Rubber joint for Model U	\$.35 each

Terms: Net 30 days

Freight Allowance: Freight allowed on orders for \$200 or more net

Plents**PRODUCTS CO., INC.**

103 Park Avenue, New York, N. Y. 10017 212-686-6161