REPRODUCED AT THE NATIONAL ARCHIVES

COST AND SELLING PRICE [illegible] JULY 31, 19[illegible]

[illegible]: Master Painters Flat Wall Paint
Description: Interior Flat Wall Paint
Color: White
Number: F-200
Quality: 2nd

| | Lb. | Yield in Gal. | Unit Cost | Total Cost |
|---|---|---|---|---|
| **Pigment:** 59.0 % | | | | |
| Litharge | 2 | .03 | .0110 .085 per lb. | .17 |
| Zinc Sulfide | 215 | 6.45 | .0633 .083 per lb. | 17.84 |
| Titanium Cal.Pig.-Rutile | 417 | 15.39 | .0510 .055 per lb. | 22.93 |
| Calcium Carbonate | 76 | 3.37 | .0330 .008 per lb. | .61 |
| Asbestine | 56 | 2.36 | .0231 .011 per lb. | .62 |
| Aluminum Stearate | 6 | .71 | .0070 .262 per lb. | 1.57 |
| | | | .2774 .1027 | |
| **Vehicle:** 41.0 % | | | | |
| Mixing Varnish | 197 | 26.06 | .256 .935 per gal. | 24.37 |
| Blown Linseed Oil | 100 | 12.11 | .119 .867 per gal. | 10.50 |
| Sal Soda Solution | 4 | .48 | .024 per gal. | .01 |
| Kerosene | 45 | 6.65 | .070 per gal. | .47 |
| Mineral Spirits | 142 | 21.71 | .085 per gal. | 1.84 |
| Light Resinate Drier | 30-3/8 | 4.16 | .535 per gal. | 2.22 |
| Cobalt Drier | 17-1/8 | 2.56 | .241 per gal. | .62 |
| Calculated Yield | [illegible] | 102.04 | | 83.77 |
| Manufacturing Loss | [illegible] | 2.04 | | |
| Actual Yield | [illegible] | 100 | | |

**Cost Analysis:**

| | |
|---|---|
| Material Cost per Gallon | $ .84 |
| Direct Labor Cost per Gallon | ) |
| Factory Overhead per Gallon | ) .05 |
| Bulk Cost per Gallon | .89 |
| Complete Package Cost per Gallon (container plus filling expense) | .13 |
| Factory Cost in Package per Gallon | 1.02 |

**PRICES**

Highest net unit price which was charged or which would have been charged in March, 19[illegible], to each of the following types of buyers or transferees:

| | | |
|---|---|---|
| (a) | To a company owned or controlled outlet | $ 1.35 |
| (b) | To an independent wholesaler | |
| (c) | By company owned or controlled outlet to retail customer | 2.59* |
| (d) | To an independent retailer (dealer) | |
| (e) | To other (specify) | |

*Chicago Region