

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

ORG 2 A		#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS		#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY		#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS		#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY		MONTH		YEAR		PAGE NO.				
		NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		04 1040 230 Aroclor Dist 1232																129
4302	E114579	U OF CALIF BERKELEY CALIF		1		1												
1012	E129430	CEMENTEX COMPANY																
1101	G138764	CHEMSTRAND RES CTR INC											1					
1008	G169250	COLUMBIA UNIV																
0704	E174880	CONSOLIDATED COLOR CORP																
1503	E176755	CONTINENTAL DIAMOND NEWARK																
4411	E178583	PETER COOPER VERNON CAL				1		1										
0307	E178584	PETER COOPER CARROLLVILLE				2		1			1				1		1	
0902	D178585	PETER COOPER GOWANDA N Y		6														
1007	D179458	CORDO CHEM CORP																
1502	D184900	CRESCENT INK & COL PHIL PA																
2308	G190021	CUDAHY PACKING CO				1							1					
1101	E210443	DIXIE CHEM LANCASTER S C																
4405	A215835	DOUG AIRCRAFT SANTA MONICA																
0307	B258150	F G FINDLEY CO MILW WISC		53		53			3	18				17			15	
4103	E275111	W P FULLER SEATTLE						1	1									
2802	D282230	GENERAL BIOCHEMICALS		1														
4402	D282715	GENERAL CONTROLS CO																
0901	A283100	G E CO SCHENECTADY NY		1														
1003	C283508	GENL FOODS DORCHESTER MASS																
0805	E311162	GULF SPECIAL TIES CO		3		2		1		1							1	
0902	D354976	HYSOL CORP OLEAN NY		8		5			1		1					1		1
0303	G364098	INTEGRAL PACKAGING VO				1												1
0783	D364113	INTERCHEM CORP CAMBRIDGE																
2704	E364455	INTL BUS MACH LEXINGTON KY																
4411	D364556	INTL BUS MACH LEXINGTON KY		1														
0704	E400896	KOL TAR PRODUCTS CO																
0303	E409663	LANCE CONST SUPPLIES				1												
4402	E416530	LEBEC CHEMICAL CORP		2		1			1									1
1012	G439536	M AND A SALES AND MFG CO				1							1					
4411	E440452	MACHINISTS TOOL & SUPPLY		1														
1102	A468067	MEAD PKG ATLANTA PAP DIV				1											1	
1018	A478260	MIDDLETOWN RUBBER CO																
0307	A482918	J G MILLIGAN MILWAUKEE		84		48		4	6	4	3		11	2	2	7	6	4
3001	A485200	MINN MIN & MFG ST PAUL MIN																
4411	B485200	MINN MIN & MFG ST PAUL MIN		1														
1601	A488295	MOBAY CHEMICAL CO																
1014	A498075	MORNINGSTAR PAISLEY N Y CI				1		1			1							
0303	A498076	MORNINGSTAR PAISLEY CHGO		3		3	1			1				1				
4411	E498080	MORNING STAR PAISLEY LOS A																
2704	A510700	NATIONAL CASH REGISTER																
1018	E514232	NATIONAL RUBBER MFG CO				1												1