

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Shinglekote
CATEGORY: Shingle Stain
COLOR: Green
NUMBER:
QUALITY: First

PIGMENT:	LB.	YIELD IN GALS.	UNIT COST	TOTAL C
Chrome Green 25%	98.	2.45	.0959	9.3
Primrose Yellow	17.8	.35	.1666	2.9

VEHICLE:

Raw Linseed Oil	34.2	4.37	.90	3.9
Shingle Oil	680	100.	.26	26.00

CALCULATED YIELD	830.0	107.17		42.29
MANUFACTURING LOSS 2-1/2%		2.68		
ACTUAL YIELD		104.49		

COST ANALYSIS:

Material Cost Per Gallon or Pound	\$	.40	13
Direct Labor Cost Per Gallon, or Pound		.02	
Factory Overhead Per Gallon, or Pound		.03	
Bulk Cost Per Gallon, or Pound	\$	.45	
Complete Package Cost Per Gallon, or Pound		.18	
Factory Cost in Package Per Gallon, or Pound	\$	.63	

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(A) To a Company owned or controlled outlet	\$	1.22
(B) To an Independent Wholesaler		
(C) By Company owned or controlled outlet to Retail Customer		1.75
(D) To an Independent Retailer (Dealer)	230	1.22
(E) To Other (Specify Paints & Maintenance)	243	1.50

N 5082