October 4, 1976

Dear Sir:

We are writing to advise you that Monsanto will cease manufacture at Sauget, Illinois, of all polychlorinated biphenyl (PCBs) products used as dielectrics, effective August 31, 1977. We will cease sales and delivery of these products, effective October 31, 1977.

This decision is consistent with our commitment to exit this business while responsibly taking into account your need to establish replacement products.

Our Marketing Department will be contacting your company shortly to discuss our decision in detail and to answer your questions. We will work with you to accommodate your specific plans and needs within our phase out program.

Very truly yours,

R. G. Potter
Business Director
Functional Products

/deb



IDS 002495