

THE DEAN & BARRY CO.

MANUFACTURERS OF

R. S. MCKAY, PRESIDENT
A. W. MASSE, VICE PRESIDENT
F. STANLEY CROOKS, SECRETARY
G. W. MCKAY, TREASURER



OFFICE & FACTORY
296 MARCONI BLVD.
COLUMBUS, OHIO 3132
PHONES ADAMS 3133

COLUMBUS, OHIO

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Trade Name	Floor Wunder
Category	Varnish Stain
Color	Light Oak
Number	261
Quality	First

VEHICLE 100%

	Yield in gal	Unit cost	Total co
537 Varnish	113	.90 per gal	101.70
Gilsonite Solution	5	.23 " "	1.15
Drier	2	.40 " "	.80
Making loss (--)			
Actual Yield	120		103.65

COST ANALYSIS

Material cost per gal	.87
Direct labor cost per gal	.05
Factory overhead cost per gal	.07
Bulk cost per gal	.99
Complete package cost per gal	.12
Factory cost in package per gal	1.11

PRICES

A	2.04
B	---
C	3.25
D	2.25
E Industrial plants	2.55