TO: TAC Salesmen and District Managers

December 10, 1971

ROM: #440 - Mr. C. M. Lambe

JECT: USG POLICY REGARDING FIREPROOFING PRODUCTS

PLAINTIFF'S EXHIBIT

USG-1663

As you know, we are selling large quantities of plaster to the W. R. Grace Company for use in the manufacture of Monocote fireproofing. In addition, USG is also selling mineral fiber and additional products used in fireproofing to others.

It is the intention of the Company to be a basic supplier of raw materials to all who care to purchase, and to be completely neutral with respect to competition among our customers.

Mr. Weidman has enunciated and summarized this policy in the attached bulletin. We are sending you a copy for your information, and for your guidance if the matter comes up in your territory.

CML/agm

Attach.

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