

Stark
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SURFACE TRANSPORTATION DEPARTMENT

WEEKLY STAFF MEETING

NOVEMBER 3, 1980

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The Weekly Staff Meeting convened at 7:45 a.m. on Monday, November 3, 1980. Mr. Jim Nokes presided at the meeting, and items of current interest were presented by:

L. A. Bradshaw

Ponca City C&P Plant Backlog

The backlog at the Ponca City C&P Plant is 377 units as of October 30, 1980 versus 628 units one month ago. Various programs instituted by Refining, Marketing, and Surface Transportation to improve throughput have begun to have a positive impact.

Hammond Distribution Facility

The Cicero, Illinois Distribution Facility will formally be closed this week; and all personnel and equipment will be transferred to our new warehouse at Hammond, Indiana. Some finished bulk lube oils will continue to be pulled out of the Cities Service C&P Plant at Cicero.

C. B. Cleaver

Pressure Tank Cars Leased to Shell Chemical Company

Last week we subleased 15 jumbo pressure tank cars to Shell Chemical Company for six months at \$700 per car per month or a total of \$63M. Estimated total revenue for cars subleased to outside companies in 1980 is \$463M, an improvement of \$412M over the 1980 P.O.

Asphalt

We met with Marv Huyser last week concerning asphalt shipments from Billings to Sheboygan. Since Sheboygan still has approximately 100M pounds of asphalt in storage, we will only ship 150M additional barrels this winter. It is not known if additional volume will be shipped elsewhere.

Muriatic Acid

Dean Armstrong will be in Chicago this week inspecting the first four of twenty new acid cars being built by Union Tank Car to be leased to Conoco. The cars will then be rubber lined at Altoona, Pennsylvania.

Industrial Hygiene Sampling for Vinyl Chloride at the Ponca City Railcar Shop

Clayton Environmental Consultants Inc. was retained by Conoco Inc. to conduct a survey for vinyl chloride concentrations at the Ponca

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City Railcar Shop. The results indicated the concentrations are well below the permissible exposure limit established by O.S.H.A.

G. A. Marchand

Energy Conservation Advisory Council Meeting

Larry Salyer and Greg Marchand will attend the semi-annual Energy Conservation Advisory Council meeting in Lake Charles on Wednesday, November 5.

Pressure Product Requirements

Greg Marchand, Lennie Martin, and Richard Kulish will meet with the Natural Gas Products Department on Monday, November 3, to discuss transport requirements for pressure products in the Hennessey area.

National Meeting of the Society of Automotive Engineers

Greg Marchand will attend the National Meeting of the Society of Automotive Engineers in Philadelphia the week of November 10.

E. B. McMillan

Bayou Project

A coordination meeting was held October 30 in Houston with various Conoco and Monsanto personnel in attendance. Topics discussed were feedstock acquisition, inspection, logistics, and scheduling. Inland Marine loaded the first tow for Monsanto's feedstock account on November 2.

Bi-monthly coordination meetings will be held between Inland Marine and Monsanto personnel until barge scheduling is operating smoothly.

J. W. Nokes

St. Louis C&P Plant

Owners of the 17-acre tract immediately south of the plant site are unwilling to sell for less than \$10M per acre. Since the appraised value is only \$2M per acre and the acreage is not required for plant construction or expansion, we have discontinued our efforts to purchase this land.

G. R. Watson

Rail Rate Reduction

We have concluded negotiations with the railroads and have reduced the tank car rate on Sulfonic Acid or Slurry from Hammond to Baltimore

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\$1.51 per cwt. effective October 18, 1980. Conoco Chemicals Marketing is pursuing a 40MM pound sales contract for this movement.

DISTRIBUTION:	R. W. Lee, Houston	K. C. Winters, Stamford
	G. M. Robinson, Denver	Mike Reimer, Ponca City
	M. W. Black, Greensboro	N. B. Mavris, Houston
	D. H. Reilley, Overland Park	W. E. Laughlin, Houston
	J. W. Hamilton, Houston	Joe Laskosky, Houston
	D. A. Lyle, Westlake	G. G. Draper, Houston
	F. L. Gannon, Houston	J. F. Pinkman, Houston
	J. L. Thompson, Houston	H. J. Trimble, Houston
	B. J. Burke, Houston	J. F. Cummings, Costa Mesa
	D. O. Kem, Houston	G. W. Roller, Houston