feasibility and cost of establishing a captive insurance program.

A lengthy discussion followed. A motion was made to authorize Mr. Gabrielson to act as agent for the Association and engage the services of a consultant to study the feasibility and cost of establishing a captive insurance program. Cost of the study not to exceed $11,200 was approved by majority vote. Mr. Dougherty said every effort will be made to have the study completed in time for consideration at the March 1977 Directors meeting. He proposed the establishment of an insurance committee for liaison with the consultant during conduct of the study. Members having individuals in their respective companies with insurance expertise were requested to submit such names to the Executive Director at the earliest practicable date. Mr. Poutiatine said that J-M's manager of insurance, Walter Gurtner, was availabe to assist the Association on this project.

Work in Connection with OSHA Asbestos Standards

Mr. Gabrielson, Chairman, Asbestos Regulation Task Force, said there had been no change in status of OSHA's proposed revision to the asbestos (manufacturing) standard. The Inflationary Impact Statement (IIS) prepared by CONSAD Research Corp. has not yet been certified by the Department of Labor. He explained that, while no official word has been received, the delay in certification continues to make it more likely that the Association's primary recommendation of combining the public hearing for proposed asbestos manufacturing and construction standards will be affected.

Mr. Gabrielson reviewed the background and subsequent approval by Directors of a technological feasibility and economic impact study for an asbestos standard for the construction industry now being conducted for the Association by Equitable Environmental Health, Inc. (EEH). Cost of total study (three phases) is estimated to be $150,000. Phase I (review of data sources) has been completed; however, it developed that there was not as much data in published literature as was expected. Some of the shortfall of data will be obtained in Phase II through field interviews. He referred to two disappointments experienced in Phase I of the study. Limited success in obtaining basic data from construction contractors was experienced. In an effort to acquire this type of information, Mr. Gabrielson called attention to an EEH prepared survey questionnaire (copy attached) and requested members who sell asbestos-containing products to the construction industry to assist EEH. He suggested that persons in marketing might make contact with contractor customers by telephone to solicit the information requested by the questionnaire. Mr. Beasley suggested that EEH consider advising companies by letter in advance of telephone inquiries. Such letter could provide identification of prospective caller and afford the company being contacted an opportunity to collect the requested information in advance of a telephone call. A discussion of the questionnaire followed. Mr. Gabrielson