

H.E.Boland

Melbourne

A.L.Hatfield

Cleveland

March 22, 1974

Dear Harry,

Thank you for your note of March 19 concerning your action on notifying the customers in New Zealand regarding the Louisville situation. I, of course, recognize that this same customer letter would have been sent to Buckley & Young in behalf of the Goodrich Chemical products from the U.S.A. It was my intent that through you and Norm Gamble the customers for compounds produced by B.F. Goodrich Chemical (NZ) would be similarly contacted.

Quite rightly you point out that in most cases Buckley & Young resin accounts also were compound accounts, but I wanted to be sure that both groups were contacted.

ALH/cak

BFG34071

21000004

Inter-organization Correspondence

BFGoodrich

TO	A.L. HATFIELD	LOCATION	CLEVELAND OHIO U.S.A.	DATE YOUR LETTER
FROM	H.E. BOLAND	LOCATION	MELBOURNE AUSTRALIA	DATE THIS LETTER 19.3.74
SUBJECT				

Dear Al,

This will confirm a telex sent to you a few days ago regarding your memorandum of February 11, 1974.

After I returned from Manila, my first action was to discuss with Norm Gamble the preparation of letters to all compound customers in New Zealand.

I learned that Buckley & Young received instructions from Cleveland to send a similar letter to all PVC accounts, and in most cases in New Zealand resin accounts of Buckley & Young are also compound accounts of material shipped from BFGC(NZ).

Buckley & Young will be sending you a list of all people who received copies of RPK's letter, and when this is available Norm Gamble will assure that all of his customers as well are included. In view of the action on the part of Buckley & Young at your request I did not feel it necessary nor wise to duplicate the effort.

Kind regards,

for GFB

HEB:es
c.c. N.W. Gamble
G.R. Smout

24727662

BFG34072