



NORTH AMERICAN ASBESTOS CORPORATION

150 NORTH WACKER DRIVE, CHICAGO, ILLINOIS 60606 • PHONE: (312) 726-8515 • CABLES: NORAMCO, CHICAGO



Mr. Frank S. Bilton,
Director of Purchases,
Foseco, Inc.,
P. O. Box 8728,
Cleveland, Ohio. 44135

13th
May
1971

Dear Frank:

This will acknowledge your memo of April 28, 1971, pertaining to Foseco's total combined requirements for your Cleveland and Chicago plants.

We shall, of course, endeavor to meet your required shipments, as you schedule them. We recognize that at the beginning of any given year it is difficult for you to correctly forecast your yearly requirements, but we must again remind you that we are allocated fibers based on figures supplied us at the beginning of each year. To increase requirements at mid-year requires considerable manipulating, and for this reason, we normally request as much advance notice as possible, as we must go to London for new allocations.

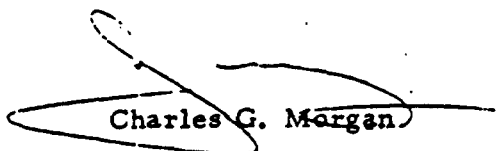
During my absence from the office last week, I understand Tony came in for a visit with Joan Holtze, and according to Joan, they jointly reached an agreement on total requirements necessary for both plants.

Please be assured, Frank, that we shall continue to do all within our power to meet your shipping schedules, as required, but, again, please remember these fibers are allocated, and to change allocations, requires advance notice.

Best personal regards.

Sincerely,

NORTH AMERICAN ASBESTOS CORPORATION


Charles G. Morgan

CGM/ak

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