PLAINTIFF'S EXHIBIT
UC-717

UNION CARBIDE CORPORATION · METALS DIVISION · P. O. BOX 579 · NIAGARA FALLS, N.Y. 14302 · TEL: 716-278-3376

October 17, 1980

Mr. K. N. Campbell
Montello, Inc.
6106 East 32nd Place
Tulsa, OK 74135

Dear Ken:

The day after our recent meeting in St. Louis, Jack and I visited a company which makes driveway sealers, tennis court coatings and various asphaltic products. We were surprised to learn that they are evaluating a prilled, wetted JM product "which is being used in the drilling industry". They have been using a similar product, 7M05, from JM; but it is being discontinued for lack of sales.

They have been advised that the new product, presumably Flosal but under a different name, will cost $147/ton. Thought this information may be of interest to you.

Very truly yours,

John L. Myers
Marketing Manager

JLM:dal

CC: J. E. Walsh