MEMORANDUM
SHREVEPORT

cc: MR. J.K. COLVIN

In Reply to _____ Date 1-26-84 From J.D. COOK To MR. C. PATENAUDE BBH

Subject CHAMPION WELDBOARD

Back in May of 1983 you were requested by Mr. Colvin to make a study of some L-P Wafer board which was being recommended to used as roof decks. At that time you did not recommend application of our glass shingles over this type board.

We're now being confronted with this problem again and have had requests from customers, particularly in the Baton Rouge, Louisiana market area.

One of the things that has caused some concern is the fact that Johns-Manville has put out a letter which I'm attaching a copy of stating that they will accept a Novoweld and Wafer-weld as an approved deck. My understanding is that in various parts of the country various manufacturers call this same type board by different names. I'm also enclosing a copy of the product that is being marketed in the Baton Rouge area and being used under fiberglass roofing shingles.

Considering all this information we would again like to have your opinion on this and see what stand that we should take in its regard. Since JM has put a written endorsement on this we are being questionned on several sides as to our feeling about this.

Your information will be appreciated.

Don Cook

Sample 84-94

PLAINTIFF'S EXHIBIT

BIR-747

Johns-Manville
Sales Corporation

Ken-Caryl Ranch
Denver, Colorado 80217
(303) 979-1000

January 4, 1980

Mr. Cliff Stevens
Champion Bldg. Products
Drawer C
Brewster, NY 10509

Dear Mr. Stevens:

This is to advise that Novoweld and Waferweld, as manufactured by Champion Building Products, are approved decks for the direct fastening of Johns-Manville shingles, when applied in accordance with J-M application instructions.

Sincerely,

E. A. Reilly,
Merchandising Manager
Asphalt and Fiber Glass Roofing Products
Residential Products Marketing Division

EAR:dj