PYDRAUL F-9	01	LB	102	96	106	106	105	116	109	107	111	122	118	102	1300	1000	900	900	800
4590-009-10-01-1		$	34	32	36	36	35	39	37	36	37	41	40	34	437	315	284	284	252
		PR													.336	.315	.315	.315	.315
PYDRAUL 15C	01	LB	66	63	69	69	68	76	72	70	73	80	77	67	850	750	750	700	650
4591-150-10-01-1		$	25	24	26	26	26	29	27	27	28	30	29	25	323	285	285	266	247
		PR													.380	.380	.380	.380	.380

G-1180

DSW 333924

STLCOPCB4080501

DOMESTIC

SALES FORECAST
ORGANIC CHEMICALS DIVISION
MONSANTO COMPANY

FINAL BUDGET

MARKETING DEPARTMENT — POUNDS–DOLLARS–THOUSANDS — DATE 05 SEP 1969 — PAGE 58

PRODUCT DESCRIPTION		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	5 YEAR FORECAST 1970	1971	1972	1973	1974
PYDRAUL 135	01 LB	94	89	98	98	96	107	101	99	103	112	109	94	1200	1600	1900	2100	2100
4592-135-11-01-1	$	22	20	23	23	22	25	23	23	24	26	25	22	276	352	418	462	462
	PR													.230	.220	.220	.220	.220
PYDRAUL 625	01 LB	39	37	41	41	40	45	42	41	43	47	45	39	500	500	550	550	550
4594-625-10-01-1	$	11	11	12	12	12	13	12	12	12	14	13	11	144	144	158	158	158
	PR													.288	.288	.288	.288	.288
PYDRAUL A 200	03 LB	172	163	179	180	177	197	185	181	189	205	199	173	2200	2200	1800	1800	1000
4595-200-11-03-1	$	40	38	42	42	42	46	43	43	44	48	47	41	517	517	423	423	235
	PR													.235	.235	.235	.235	.235
PYDRAUL 280	03 LB	4	4	4	4	4	4	4	4	4	5	5	4	50	75	75	75	75
4596-280-10-03-1	$	1	1	1	1	1	1	1	1	1	1	1	1	13	20	20	20	20
	PR													.269	.269	.269	.269	.269
PYDRAUL 230	01 LB	16	15	16	16	16	18	17	16	17	19	18	16	200	300	350	400	500
4597-230-11-01-1	$	4	4	4	4	4	4	4	4	4	4	4	4	47	70	82	94	117
	PR													.234	.234	.234	.234	.234
PYDRAUL 90	01 LB	1	1	1	1	1	1	1	1	1	1	1	4	15	15	15	15	15
6123-090-11-01-1	$	0	0	0	0	0	0	0	0	0	0	0	1	3	3	3	3	3
	PR													.214	.214	.214	.214	.214
MCS 153	01 LB	37	35	39	39	38	42	40	39	41	45	43	37	475	400	400	450	450
6124-000-11-01-1	$	12	12	13	13	13	14	13	13	14	15	14	12	157	132	132	149	149
	PR													.330	.330	.330	.330	.330
MCS-327	01 LB	10	9	11	10	9	10	9	9	11	10	11	11	120	140	140	200	200
6126-327-11-01-1	$	4	4	4	4	4	4	4	4	4	4	4	4	48	56	56	80	80
	PR													.400	.400	.400	.400	.400
PYDRAUL 540(MCS-404)	01 LB	12	11	12	12	12	13	13	12	13	14	14	12	150	200	250	250	300
6127-404-11-01-1	$	3	2	3	3	3	3	3	3	3	3	3	3	34	42	53	53	63
	PR													.225	.210	.210	.210	.210
PYDRAUL 60	01 LB	4	4	4	4	4	4	4	4	4	5	5	4	50	50	50	50	25
6735-100-10-01-1	$	2	2	2	2	2	2	2	2	2	2	2	2	25	25	25	25	12
	PR													.490	.490	.490	.490	.490
PYDRAUL AC	01 LB	63	59	65	65	64	72	67	66	69	75	72	63	800	900	1000	1200	1200
6758-000-10-01-1	$	19	17	19	19	19	21	20	20	20	22	21	19	237	266	296	355	355
	PR													.296	.296	.296	.296	.296

G-1180

DSW 333925

STLCOPCB4080502

SALES FORECAST
ORGANIC CHEMICALS DIVISION
MONSANTO COMPANY

FINAL BUDGET

MARKETING DEPARTMENT — POUNDS–DOLLARS–THOUSANDS — DATE 05 SEP 1969 — PAGE 59

PRODUCT DESCRIPTION			JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	5 YEAR FORECAST 1970	1971	1972	1973	1974
PYDRAUL AC WINTER GR	01	LB	1	1	1	1	1	1	1	1	1	1	0	0	10	10	10	10	10
6759-000-10-01-1		$	0	0	0	0	0	0	0	0	0	0	0	0	3	3	3	3	3
		PR													.300	.300	.300	.300	.300
PYDRAUL 312	01	LB	454	430	472	473	466	519	488	477	497	544	525	455	5800	7000	8000	8000	8500
6760-312-11-01-1		$	96	91	100	100	98	110	103	101	105	115	111	96	1224	1477	1688	1688	1794
		PR													.211	.211	.211	.211	.211
PYDRATEK 100	01	LB	1	1	1	1	1	1	1	1	1	1	0	0	10	10	10	10	10
6770-000-10-01-1		$	1	1	1	1	1	1	1	1	1	1	0	0	6	6	6	6	6
		PR													.640	.640	.640	.640	.640
PHOSPHATE ESTERS-PYDR-DE	01	LB	0	0	0	0	5	5	10	10	10	20	20	20	100	500	1250	2500	3500
7273-000-10-01-1		$	0	0	0	0	2	2	4	4	4	7	7	7	35	165	413	750	1050
		PR													.350	.330	.330	.300	.300
TOTAL HYDROL/LUB FAMILY		LB	1076	1018	1119	1120	1107	1231	1164	1138	1188	1306	1262	1101	13830	15650	17450	19210	19885
		$	274	259	285	285	282	313	297	290	303	334	323	282	3528	3879	4344	4818	5007
AROCLOR 1232	03	LB	4	4	5	4	4	4	4	4	5	4	4	4	50	0	0	0	0
1040-230-11-03-1		$	0	0	1	0	0	0	0	0	1	0	0	0	5	0	0	0	0
		PR													.100	.000	.000	.000	.000
AROCLOR DIST-1232	09	LB	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1040-230-11-09-1		$	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		PR													.000	.000	.000	.000	.000
AROCLOR 1242	03	LB	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1040-240-11-03-1		$	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		PR													.000	.000	.000	.000	.000
AROCLOR DIST-1242	09	LB	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1040-240-11-09-1		$	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		PR													.000	.000	.000	.000	.000
AROCLOR DIST-1248	03	LB	25	23	27	25	23	26	21	23	28	24	28	27	300	300	300	300	300
1040-260-11-03-1		$	4	4	5	4	4	4	4	4	5	4	5	5	51	51	51	51	51
		PR													.170	.170	.170	.170	.170
AROCLOR DIST-1248	09	LB	8	8	9	8	8	9	7	8	9	8	9	9	100	100	100	100	100
1040-260-11-09-1		$	1	1	2	1	1	2	1	1	2	1	2	2	17	17	17	17	17
		PR													.174	.174	.174	.174	.174

G-1180

DSW 333926
STLCOPCB4080503

SALES FORECAST
ORGANIC CHEMICALS DIVISION
MONSANTO COMPANY

FINAL BUDGET.

MARKETING DEPARTMENT — POUNDS-DOLLARS-THOUSANDS — DATE 05 SEP 1969 — PAGE 60

PRODUCT DESCRIPTION			JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	5 YEAR FORECAST 1970	1971	1972	1973	1974
AROCLOR DIST 1254	03	LB	25	23	27	25	23	26	21	23	28	24	28	27	300	300	300	300	300
1040-280-11-03-1		$	4	4	5	4	4	4	4	4	5	4	5	5	51	51	51	51	51
		PR													.171	.171	.171	.171	.171
AROCLOR DIST 1254	09	LB	8	8	9	8	8	9	7	8	9	8	9	9	100	100	100	100	100
1040-280-11-09-1		$	1	1	2	1	1	2	1	1	2	1	2	2	18	18	18	18	18
		PR													.176	.176	.176	.176	.176
AROCLOR BLEND 1254-4465	09	LB	5	5	5	5	5	5	4	5	6	5	5	5	60	60	60	60	60
1040-484-11-09-1		$	1	1	1	1	1	1	1	1	1	1	1	1	12	12	12	12	12
		PR													.208	.208	.208	.208	.208
CS-124	01	LB	0	0	0	0	0	0	0	0	0	0	0	5	5	5	6	6	6
6775-000-11-01-1		$	0	0	0	0	0	0	0	0	0	0	0	100	100	100	120	120	120
		PR													20.000	20.000	20.000	20.000	20.000
SANTOVAC 5	01	LB	0	0	0	0	0	0	0	0	0	0	0	3	3	3	3	4	4	5
6776-000-11-01-1		$	0	0	0	0	0	0	0	0	0	0	0	69	69	69	92	92	115
		PR													23.000	23.000	23.000	23.000	23.000
SANTOWAX R	09	LB	2	2	2	2	2	2	2	2	2	2	2	3	25	25	25	25	25
7795-000-11-09-1		$	0	0	0	0	0	0	0	0	0	0	0	1	5	5	5	5	5
		PR													.180	.180	.180	.180	.180
SANTOWAX M	09	LB	0	0	0	0	0	0	0	0	0	0	0	1	1	1	1	0	0
7795-200-11-09-1		$	0	0	0	0	0	0	0	0	0	0	0	5	5	5	5	0	0
		PR													5.000	5.000	5.000	.000	.000
SANTOWAX P	09	LB	0	0	0	0	0	0	0	0	0	0	0	2	2	2	2	0	0
7795-100-11-09-1		$	0	0	0	0	0	0	0	0	0	0	0	10	10	10	10	0	0
		PR													5.000	5.000	5.000	.000	.000
SANTOSAFE 300 (MCS-528)	01	LB	8	8	8	8	8	9	8	8	9	9	9	8	100	300	400	500	600
7900-300-11-01-1		$	1	1	1	1	1	2	1	1	2	2	2	1	17	51	68	85	102
		PR													.170	.170	.170	.170	.170
SANTOSAFE 150 (MCS-565)	01	LB	16	15	16	16	16	18	17	16	17	19	18	16	200	300	400	500	600
7900-150-11-01-1		$	3	3	3	3	3	3	3	3	3	3	3	3	34	51	68	85	102
		PR													.170	.170	.170	.170	.170
MCS-874	03	LB	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1040-262-11-03-1		$	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		PR													.000	.000	.000	.000	.000

G-1180

DSW 33927
STLCOPCB4080504

SALES FORECAST
ORGANIC CHEMICALS DIVISION
MONSANTO COMPANY

.FINAL BUDGET.

MARKETING DEPARTMENT — POUNDS-DOLLARS-THOUSANDS — DATE 05 SEP 1969 — PAGE 61

PRODUCT DESCRIPTION			JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	5 YEAR FORECAST 1970	1971	1972	1973	1974
TCP-(MCS 389)	01	LB	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8530-100-11-01-1		$	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		PR													.000	.000	.000	.000	.000
TRACTIVE FLUIDS-DEV	01	LB	1	1	2	2	5	5	5	5	5	5	10	10	56	135	320	580	800
8475-000-11-01-1		$	1	1	3	3	6	6	6	6	6	6	13	13	70	169	400	725	1000
		PR													1.250	1.250	1.250	1.250	1.250
TOTAL MISC IND FL FAM		LB	102	97	110	103	102	113	96	102	118	108	122	129	1302	1631	2018	2475	2896
		$	18	18	21	20	23	25	22	23	25	24	32	215	464	609	917	1261	1593
TOTAL IND FL MKT GRP		LB	1178	1115	1229	1223	1209	1344	1260	1240	1306	1414	1384	1230	15132	17281	19468	21685	22781
		$	292	277	306	305	305	338	319	313	329	358	354	497	3993	4488	5261	6079	6600

DSW 333928

STLCOPCB4080505

1040-230-03-04-1 SANTOLUBE 63	#	42	42	53	57	54	53	56	49	51	48	45	50	600 92 153
	$	6	6	8	9	8	8	9	7	8	7	7	8	
1040-240-03-04-1 SANTOLUBE 64		35	35	44	47	45	45	47	41	43	40	38	41	500 77 153
		5	5	7	7	7	7	7	6	7	6	6	6	
1040-260-03-03-1 SANTOLUBE 65		8	8	8	8	8	8	8	8	8	9	8	12	100 15 153
		1	1	1	1	1	1	1	1	1	1	1	2	
1040-280-03-03-1 SANTOLUBE 66		5	5	5	5	5	5	5	5	5	5	5	5	66 9 153
		1	1	1	1	1	1	1	1	1	1	1	1	
Total funnel fl.	#	5661	5296	6170	5888	5280	5917	4949	5482	6035	5793	6384	6250	69305 15092
	$	1183	1129	1272	1236	1154	1266	1122	1199	1323	1273	1363	1570	

3 1180

DSW 333929

STLCOPCB4080506