General Motors Parts Division
General Motors Corporation

6060 W. Bristol Road
Flint, Michigan 48554

November 3, 1980

To: All Suppliers

A reorganization of the Service Parts Operations to provide better service to GM dealers and independent wholesale parts distributors worldwide has taken place. This reorganization will result in four separate sales activities all served by one warehousing and distribution division.

The four sales activities include:

- AC-Delco which will have sales and marketing responsibilities for independent aftermarket wholesale distributors in the U.S.
- GM Parts which will have sales and marketing responsibilities on service and replacement parts for franchised GM dealers in the United States.
- Overseas Service Parts with responsibility for North American-sourced service parts throughout the world, with the exception of Canada and Mexico.
- Canadian Parts activities, under GM of Canada, Ltd., will continue to sell service and replacement parts in Canada.

Each of these sales activities will use the new General Motors Warehousing and Distribution Division (GMWDD) as a source for its service and replacement parts.

The new division results from merging existing warehousing and distribution operations of AC-Delco, GM Parts, AC Spark Plug and Delco-Remy. GM of Canada's warehousing and distribution facilities are included.

We do not anticipate any drastic changes from our present-day purchasing operation. You, as a supplier to AC-Delco and/or GM Parts, can expect business as usual. At a future time, the division's name will change to the General Motors Warehousing and Distribution Division and all stationery, forms, correspondence, etc., will be so designated.

We will keep you informed of any further changes that will affect you and solicit your help in continuing the flow of service parts so that service to our customers will not be affected.

Thanks for your continued cooperation.

Very truly yours,

B. Sangster, Jr.
Director of Purchasing

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