

SOUTH SAN FRANCISCO

Trade Name: Pioneer White Lead in Oil
 Category: White Lead Carbonate in Oil - Paste Form
 Color: White
 Number: CW-212
 Quality: First

PIGMENT: 91%	Lbs.	Unit Cost	TOTAL COST
Corroding Pig Lead	(.7521)	.066 Lb.	\$.0496
Converted to White Lead	.9055		
VEHICLE: 9%			
Refined Linseed Oil	.0945	.134 Lb.	.0127
			\$.0623

Actual Yield

COST ANALYSIS:

Material Cost per Pound.....	.0623
Direct Labor Cost per Pound.....	.0125
Factory Overhead per Pound.....	.0128
Bulk Cost per Pound.....	.0876
Complete Package Cost per Pound, 100s.....	.0067
Factory Cost in Package per Pound, 100s.....	.0943

PRICES:

(A) To a Company owned or controlled outlet.....	.095
(B) To an independent wholesaler.....	.12
(C) By Company owned or controlled outlet to retail customer.....	None
(D) To an independent retailer (Dealer).....	.12
(E) To other (specify).....	.12 3/4

OPA 0001105

N 4866