



DANA CORPORATION

Victor Divisions - Chicago

INTRA-COMPANY COMMUNICATION

SUBJECT Transfer Charge From Plant 4

DATE May 3, 1968

TO W. J. Sheehan

cc: H. G. North
D. J. Reda
R. J. Kessler
L. W. Winchester

Attached is a memorandum directed to Len Winchester from John Zietz at Plant 4 in Robinson. In this note John refers to additional labor cost incurred on their part because they had to transfer bags of asbestos from large green pallets to their reusable wooden pallets. Prior to this note, neither Len Winchester nor myself had any communication from John Zietz regarding this problem. There was apparently some communication with somebody in the Chicago operation because we did receive the reusable pallets and the first load of asbestos was shipped on these pallets. However, at this time we changed our method of shipping in order to pile the material high in the trailer and fill all the air space in the trailer. This was done to reduce the number of trailers required for the total shipment and thereby reduce the shipping cost. The net result was that we "traded" a reduced shipping cost for additional handling in Plant 4. Therefore, for being compensated for the cost of shipping this material we have no choice but to absorb this additional labor cost.

D. R. Tarne

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