

To Be Made Effective:

J. A. Landry - Houston

Merchandise Bulletin

2601-9

April 13, 1956

TO ALL SALESMEN AND PIPE INSTRUCTORS

Keasbey and Mattison Class 100
"Century Fluid-Tite" Pipe

PLAINTIFF'S
EXHIBIT

JMMC-293

For your general information and to enable you to keep abreast of the competitive situation, we have just been reliably informed that subject competitor is starting this month to manufacture 4" and 6" Class 100 "Fluid-Tite" pipe and that they expect to follow with the manufacture of 3", 8", 10" and 12" in the order named. All sizes are expected to be available by June 1.

We are informed that they will continue to consider their standard for the 10" and 12" sizes as being the "nominal" diameter since they continue to have no facilities for manufacturing full diameter 10" and 12" pipe with any type of coupling except at the Santa Clara, California plant.

W. H. Waring
W. H. Waring

WHW/plg

cc: G. R. R. Wahl - DHQ, Box 91
O. A. Wirsig - DHQ, Box 91
A. J. Maahs - DHQ, Box 91
J. H. Goodwin - DHQ, Box 91
R. F. Orth - DHQ, Box 91
File

Noted 4/13/56

COPY FORM		INITIALS	DATE
BOX NUMBER 74-1950	SEGMENT NO.	REQUESTING PARTY	
NOTES			
Australian Blue			
1964			