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DATE: 1935 Oct 11

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DOCUMENT DESCRIPTION: Letter to Norristown Magnesia & Asbestos Co. from Johns-Manville RE Problems with John Wood Company

Johns-Manville

TWENTY-TWO EAST FORTIETH STREET
NEW YORK, N.Y.



October 11, 1935.

RECEIVED
OCT 13 1935

Mr. A. Burgstresser, President,
Norristown Magnesia & Asbestos Co.,
Norristown, Pa.

Dear Mr. Burgstresser,

Referring to our recent telephone conversation regarding continuation of license agreement on flexible range boiler jackets, I am advised by our field forces that we have been running into some severe price competition from the John Wood Company, who are also your licensees.

The indication is that the John Wood Company are not conforming to the provisions of your license to them insofar as price control is concerned, and we would consequently appreciate your investigating their operations and advising us what action you propose taking to protect our interests.

Yours very truly,
JOHNS-MANVILLE SALES CORPORATION,

H. A. Kieselbach
H. A. Kieselbach,
General Manager, Insulation Dept.

HAK cm

FEDERAL TRADE COMMISSION
Booklet No. 4613 COMMISSION'S Exhibit No. 93
IN THE MATTER OF Acme Asbestos
DATE 11/15/42 WITNESS Burgstresser
REPORTER E. G. Kieselbach
ETHEL E. FISHER & ASSOCIATES, INC.

20

AKB Exhibit 17
Obtained 6-27-40
51-12407 Atty. J. C. O.
Federal Trade Commission