PLAINTIFF'S
EXHIBIT
MON-46

Monsanto

APR 28 1988

FROM (NAME—LOCATION—PHONE): M. D. McCLENDON - Luling, La.

DATE: April 25, 1988

SUBJECT: Contractor Evaluation

REFERENCE:

cc: J. M. Tissue
R. J. Betz
A. E. Radochonski
S. Hedges, Jr.

TO: P. H. Beard
A. I. Hale

CONFIDENTIAL

The contractor evaluation is complete and appropriate scores assigned (see attached evaluation sheet for results). In order of best scores, the contractors rank accordingly.

1. Seco Industries - 921
2. Marec, Inc. - 918
3. JDR, Inc. - 855
4. Louisiana Maintenance - 693
5. Metric Constructors, Inc. - 674

Based on our observations of company strengths and the final scores, Sonny and I recommend inviting Seco and Marec to the plant for presentations. The presentation will include comments about their management style, safety programs, OSHA compliance, technical support, and any other topics you deem appropriate. This is an opportunity to meet the managers/ owners of the respective companies. After the presentations, your input will be used to make a final selection.

I recognize this is an important decision and there is much information to digest. Perhaps we should meet to discuss the evaluation, answer any questions, and reach agreement on our next step. Let's meet in the green conference room at 1:30 p.m. (Thursday), April 28, 1988. Your comments/questions are welcomed.

Mike
M. D. McClendon

MDM/jhk

Enclosure

C 001155

IN - 10 (REV. 8 '77)

OVERALL EVALUATION OF CONTRACTORS

WANTS	Weight Factor	JDR INC. Score	JDR INC. Wtg. Score	LA. MAINT. Score	LA. MAINT. Wtg. Score	MAREC, INC. Score	MAREC, INC. Wtg. Score	METRIC Score	METRIC Wtg. Score	SECO Score	SECO Wtg. Score					
1. Financial Stability	10	6	60	0	0	10	100	5	50	7	70					
2. Good Management	10	9	90	5	50	10	100	5	50	10	100					
3. Strong Field Supervision	9	10	90	6	54	8	72	6	54	8	72					
4. Local Maintenance Contract Experience	7	10	70	10	70	9	63	8	56	10	70					
5. Excellent References	5	8	40	8	40	8	40	8	40	8	40					
6. Technical Support	5	5	25	0	0	5	25	4	20	4	20					
7. Training Programs for Supervisors	4	10	40	10	40	10	40	8	32	9	36					
8. Current Maintenance Experience	10	10	100	10	100	10	100	10	100	7	70					
9. OSHA Compliance	10	10	100	6	60	9	90	9	90	10	100					
10. Low Tool Costs	3	5	15	5	15	5	15	6	18	9	27					
11. Fair Overhead-Profit Mark-up	9	0	0	5	45	5	45	8	72	8	72					
12. No Travel Costs	3	2	6	2	6	2	6	2	6	2	6					
13. Low Workmen's Compensation	6	3	18	4	24	1	6	2	12	1	6					
14. Low Equipment Rental Rates	4	3	12	3	12	0	0	9	36	6	24					
15. Active Safety Program	10	10	100	10	100	10	100	10	100	10	100					
16. Low Federal and State Taxes	6	8	48	6	36	6	36	6	36	4	24					
17. Good Labor Relations Experience	8	7	56	7	56	10	80	5	40	9	72					
TOTALS			807		708		918		692		921					

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