UC 349-2

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APR - 7 1978

INTERNAL CORRESPONDENCE

METALS DIVISION • P.O. BOX 579 - 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 14302

To (Name) Mr. E. W. Shortridge
Division Mrs. L. J. Grogan
Location UCC - Box K
King City, CA 93930

Date April 5, 1978

Originating Dept. "Calidria" Asbestos

Answering letter date

Subject Expected King City Shipments to Domestic Customers

Copy to Messrs. E. J. Kleber
T. P. Norris
J. L. Myers
H. B. Rhodes
J. E. Walsh
W. C. Thurber ✓
File

I am attaching a rough schedule of orders to be shipped from King City to domestic customers for the month of April. It is based on orders on-hand plus verbal information received from King City and our sales group. As it undoubtably contains some inaccuracies, we should make an effort to get it corrected and updated as soon as possible. Following that it will be up to you to let us know what responsive logistical flexibility will be required on our part in order to best satisfy our customers' needs.

Apparently GAF will be signing a letter of intent for future purchases based on our satisfying their present requirements for 300 tons of SG-103 per month. To the best of my knowledge, we presently have agreements with the following customers to supply them the indicated monthly tonnages until the asbestos supply situation is normalized:

GAF	- 300	Tons
Flintkote	- 100	"
Armstrong	- 125	"
Kentile (Chicago)	- 270	"
Kentile (Brooklyn)	- 112	"
Total	907	"

For obvious reasons we should not exceed these requirements this month unless it is acceptable to you.

Gordon L. Dickson

GLD/rmm
Attachment

EXPECTED KING CITY SHIPMENTS TO DOMESTIC CUSTOMERS

Product & Customer	Requirements	Ship Date	Comments
SG-103			
American Biltrite - NJ	1 Car	When Available	Will accept 80# red bags.
Armstrong - CA	2 Trucks	When Available	Will accept 80# red bags.
Flintkote	100 Tons	50 Tons/Week 4/10 50 Tons/Week 4/17	-
GAF - Long Beach	300 Tons	To be notified by their plant.	Amount may be decreased if their inventory is adequate.
Kentile - Brooklyn	3 Cars	When Available	50# bags - ship third car only if convenient.
SG-104			
Kentile - Chicago	4 Cars	When bulk cars arrive.	May request bagged product if bulk cars are delayed.
Uvalde - Texas	2 Cars	?	Normally require 4 cars.
SG-130			
Riverside Cement	8 Trucks	2 Per Week	2 trucks already shipped.
VISBESTOS & SG-310			
Gardner-Martin	1 Car	When Available	Products in inventory.
SG-200			
RCA Rubber	1 Car	Week of 4/10	Fairly important that we ship on time.
RG-110			
Mortell	1 Car	4/17	Include 2 pallets of RG-244.

UCC 025509

EXPECTED KING CITY SHIPMENTS TO DOMESTIC CUSTOMERS

Product & Customer	Requirements	Ship Date	Comments
RG-144 & 244			
A. T. Callas	1 Carload	ASAP	16 pallets 144, 36 pallets 244
H&C - Toronto	1 Carload	ASAP	Mixed
PTI - Dayton	1 Carload	Week of 4/10	-

GLD/rmm
4/5/78

UCC 025510